#### **TRANSCRIPT**

# 18th annual USPTO-GIPC IP attaché roundtable

## **December 10, 2024**

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00:00:01,440 --> 00:00:02,280
All right.
00:00:02,280 --> 00:00:04,680
We could take our seats, please.
3
00:00:04,680 --> 00:00:07,040
Thank you. We can get started.
00:00:07,040 --> 00:00:09,560
Okay. Wonderful.
00:00:09,560 --> 00:00:10,320
And can everyone hear me?
6
00:00:10,320 --> 00:00:13,280
Okay. Great.
00:00:13,280 --> 00:00:15,160
All right. Hi. Well,
good morning, everybody.
8
00:00:15,160 --> 00:00:17,640
Welcome to the Willard Intercontinental.
00:00:17,640 --> 00:00:19,160
For those who don't know me,
10
00:00:19,160 --> 00:00:20,480
```



my name is Ryan Denson,

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00:00:20,480 --> 00:00:23,240 and I am with the Global Innovation Policy Center at the U.S.

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00:00:23,240 --> 00:00:24,480 Chamber of Commerce.

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00:00:24,480 --> 00:00:27,000 And I'll be your MC today.

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00:00:27,000 --> 00:00:29,240 So today, welcome to the 18th annual

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00:00:29,240 --> 00:00:32,720 USPTO ip, ip Attache Roundtable.

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00:00:32,760 --> 00:00:35,200 We're so happy to have you all join us bright and early.

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00:00:35,200 --> 00:00:39,000 And thank you for those, who are taking advantage of the breakfast this morning.

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00:00:39,000 --> 00:00:40,760 We appreciate it.

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00:00:40,760 --> 00:00:42,120 So just a little bit of housekeeping.

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00:00:42,120 --> 00:00:44,480 We're going to be starting about five minutes off schedule,



21 00:00:44,480 --> 00:00:47,640 and we're going to be doing a staggered panel of discussions.

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00:00:48,280 --> 00:00:53,000 But first, some housekeeping, for those who are monitoring the panels

23

00:00:53,000 --> 00:00:57,400 or who will be on the panels, I'll be on the sidelines and I'll be giving cues

24

00:00:57,400 --> 00:01:01,600 as to when we're approaching time into when the time for your panel has stopped.

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00:01:02,120 --> 00:01:05,360 We this year instead of last year, we actually have handheld mics.

26

00:01:05,360 --> 00:01:07,200 So you don't have to worry about getting miked up.

27

00:01:07,200 --> 00:01:09,480 They'll make things much more smoother than last year.

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00:01:09,480 --> 00:01:11,560 So very excited about that.

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00:01:11,560 --> 00:01:14,200 But do be forewarned that these mics are hot,

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00:01:14,200 --> 00:01:17,120



so don't say anything you don't want people to hear.

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00:01:17,120 --> 00:01:18,120 I'll just say that much.

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00:01:18,120 --> 00:01:20,680 But, again, thank you all for being here today.

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00:01:20,680 --> 00:01:22,240 We really appreciate the support

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00:01:22,240 --> 00:01:25,400 all of you have given to the program for the last 18 years,

35 00:01:25,800 --> 00:01:27,240 and we are really excited

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00:01:27,240 --> 00:01:30,240 to have you all here today to talk about important issues of IP

37 00:01:30,600 --> 00:01:33,440 all across the different regions that affect all of us in the business

38 00:01:33,440 --> 00:01:34,840 community and beyond.

39 00:01:34,840 --> 00:01:38,320 And so with that, I'm going to turn it over to my colleague from Gypsy,

40 00:01:38,320 --> 00:01:39,160



### Kelly Anderson.

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00:01:43,440 --> 00:01:44,040 All right.

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00:01:44,040 --> 00:01:46,520 Thank you, Ryan, and thank you all for being here today

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00:01:46,520 --> 00:01:49,880 for our 18th annual USPTO IPR roundtable.

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00:01:50,360 --> 00:01:52,320 Many of you know me, but my name is Kelly Anderson.

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00:01:52,320 --> 00:01:55,680 I'm an executive director of the chamber's Global Innovation Policy Center.

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00:01:56,200 --> 00:01:58,360 The gypsy that is the division within the U.S.

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00:01:58,360 --> 00:02:01,480 Chamber of Commerce that advocates for more effective intellectual

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00:02:01,480 --> 00:02:05,280 property, innovation and creativity related policies, both in the U.S.

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00:02:05,280 --> 00:02:07,200 and in markets abroad.

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00:02:07,200 --> 00:02:09,960



It's pretty hard to believe that we've been partnering with the USPTO

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00:02:09,960 --> 00:02:14,080 for nearly two decades to bring together the IP counselors, IP attachés,

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00:02:14,080 --> 00:02:17,880 and IP specialists who do the work day in and day out to advance

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00:02:17,880 --> 00:02:20,000 IP protection in global markets.

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00:02:20,000 --> 00:02:23,440 Which I suppose begs the question, why are we here today?

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00:02:24,120 --> 00:02:28,040 Why have we continued to host this event, every year in December?

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00:02:28,520 --> 00:02:30,480 For the last 18 years?

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00:02:30,480 --> 00:02:34,320 It's not because it's our most well-attended public program of the year.

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00:02:34,320 --> 00:02:36,000 So it is, and I'm very proud of that.

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00:02:37,200 --> 00:02:38,040 But it's because I think

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00:02:38,040 --> 00:02:41,040



one of the chamber's greatest strengths is its convening power.

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00:02:41,880 --> 00:02:44,560 You know, our collective efforts to advance IP

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00:02:44,560 --> 00:02:47,560 leadership are more important now than ever.

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00:02:47,800 --> 00:02:51,400 And the chamber really sees a pressing need for political leadership in markets

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00:02:51,400 --> 00:02:54,400 around the world to recognize the value of effective IP protection.

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00:02:55,320 --> 00:02:57,920 We see need for leaders in industry to keep pressure

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00:02:57,920 --> 00:03:00,920 on governments to continue to safeguard and enforce IP.

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00:03:01,320 --> 00:03:04,440
And we need leaders in the US government to work to advance IP protection

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00:03:04,440 --> 00:03:06,080 on behalf of the administration

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00:03:06,080 --> 00:03:09,080 and be the eyes and ears on the ground of the US business community.



00:03:09,600 --> 00:03:11,240 And from the chamber's perspective,

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00:03:11,240 --> 00:03:14,960 the IP attachés are exactly the leaders that we need to help make that a reality.

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00:03:15,840 --> 00:03:18,280 So today's roundtable is really an opportunity

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00:03:18,280 --> 00:03:21,960 to reaffirm our commitment to this work together, to advance IP leadership.

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00:03:22,880 --> 00:03:25,280 And I would really contend that we are sitting in a room

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00:03:25,280 --> 00:03:28,560 full of IP leaders, industry stakeholders, and government officials alike.

76 00:03:29,520 --> 00:03:29,840

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So my

00:03:29,840 --> 00:03:33,640 challenge to you today as we listen to the IP attaché provide,

78 00:03:33,840 --> 00:03:37,440 the latest updates and developments from the ground, is to identify

79 00:03:37,440 --> 00:03:41,560



just one issue that you hear in our in our panels today and commit to working

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00:03:41,560 --> 00:03:44,560 with some other stakeholder in the room to do something about it.

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00:03:44,760 --> 00:03:48,560 You know, whether it's, potential future compulsory licenses in Colombia,

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00:03:48,800 --> 00:03:50,160 the anti IP agenda

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00:03:50,160 --> 00:03:53,680 that we see in Geneva or proposals to weaken IP protection in Europe.

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00:03:54,600 --> 00:03:57,880 I really encourage all of us today to use this discussion as a mandate

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00:03:57,880 --> 00:03:59,560 to be a part of the solution,

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00:03:59,560 --> 00:04:02,280 because we really believe that working together, we can lead the way

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00:04:02,280 --> 00:04:05,520 towards creating an environment where ingenuity and creativity can thrive

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00:04:05,760 --> 00:04:06,680 and the contributions

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00:04:06,680 --> 00:04:09,920 of innovators and creators, can be duly recognized and celebrated.

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00:04:10,560 --> 00:04:11,360 And we obviously know

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00:04:11,360 --> 00:04:14,360 that none of this would be possible without the great work of our attachés.

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00:04:14,480 --> 00:04:17,200 So thank you to our whole crew of our attachés

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00:04:17,200 --> 00:04:20,200 and IP specialists who are here with us today.

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00:04:20,240 --> 00:04:23,480 And for your dedication to this cause and participation in our roundtable.

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00:04:23,840 --> 00:04:26,960

And I'm really looking forward to to the discussion and your ongoing support

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00:04:26,960 --> 00:04:29,960 to help ensure IP is better protected in global markets.

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00:04:30,080 --> 00:04:32,960 With that, I would love to welcome, Sharon Israel

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00:04:32,960 --> 00:04:35,040 for some opening remarks



on behalf of the USPTO.

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00:04:35,040 --> 00:04:36,920 She's the USPTO chief policy officer.

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00:04:43,120 --> 00:04:45,240

Thank you, Kelly, and good morning, everyone.

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00:04:45,240 --> 00:04:48,240

It's great to see all of you today.

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00:04:48,280 --> 00:04:51,320 It's an honor to speak with you and to introduce

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00:04:51,320 --> 00:04:54,320 the USPTO IP attachés.

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00:04:54,840 --> 00:04:59,640

As you know, the attachés gather together each year for consultations.

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00:04:59,920 --> 00:05:02,880 And today's annual roundtable has always been a key

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00:05:02,880 --> 00:05:05,880 part of those consultations.

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00:05:05,880 --> 00:05:09,800 The USPTO generally, and the iPad two shows in particular,

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00:05:10,080 --> 00:05:14,880

have a strong partner with the chamber



and the global innovation policy Center.

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00:05:15,760 --> 00:05:17,880

The partnerships help us understand

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00:05:17,880 --> 00:05:21,160

the IP related concerns of a broad range of U.S.

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00:05:21,160 --> 00:05:23,680

companies and industries.

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00:05:23,680 --> 00:05:28,320

One example of the fruitful collaboration between the USPTO and the chamber.

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00:05:28,920 --> 00:05:32,840

When our attachés and their colleagues at USPTO headquarters

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00:05:33,120 --> 00:05:36,480

prepare comments

about draft legislation and countries.

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00:05:37,080 --> 00:05:39,880

Their work is informed

by what they learn from the chamber

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00:05:39,880 --> 00:05:42,960

and its members

that engagement is critical.

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00:05:43,920 --> 00:05:45,760

We're also proud to support

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00:05:45,760 --> 00:05:49,000



the chamber's efforts to enhance IP systems throughout the world.

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00:05:49,520 --> 00:05:52,040 For example, our iPad two shoes provide

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00:05:52,040 --> 00:05:55,080 assistance to GPC members in their efforts

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00:05:55,080 --> 00:05:58,720 to navigate the IP landscape in jurisdictions around the world.

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00:05:59,520 --> 00:06:03,960 And they're pleased to highlight GPC resources, such as the annual

123

00:06:03,960 --> 00:06:06,960 IP index in the jurisdictions in which they serve.

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00:06:08,120 --> 00:06:12,840 As you know, the attachés are a valuable on the ground resource for U.S.

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00:06:12,840 --> 00:06:16,240 IP stakeholders serving not just as diplomats

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00:06:16,240 --> 00:06:21,240 based in our embassies and consulates overseas, but also as IP experts.

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00:06:22,080 --> 00:06:24,160 Their role is to advocate for the U.S.

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00:06:24,160 --> 00:06:27,600 government policy positions for the benefit of American owners

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00:06:27,600 --> 00:06:30,600 and users of IP in three ways.

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00:06:30,600 --> 00:06:34,560 First, by directly advocating with their host governments.

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00:06:35,160 --> 00:06:38,040 Second, through indirect advocacy

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00:06:38,040 --> 00:06:41,120 by training host government officials on IP matters.

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00:06:41,240 --> 00:06:42,360 And third,

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00:06:42,360 --> 00:06:46,880 by conducting public awareness programs that build grassroots support for U.S.

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00:06:46,880 --> 00:06:47,880 policy positions.

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00:06:49,600 --> 00:06:51,240 The establishment of the IP

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00:06:51,240 --> 00:06:55,280 Attache Program in 19 and in 2005 arose.

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00:06:55,280 --> 00:06:58,280

So we're hitting our 20th anniversary,



00:06:58,440 --> 00:07:02,640 arose from the USPTO recognition that increasing globalization

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00:07:02,760 --> 00:07:07,120 would present IP owners and users with formidable challenges worldwide

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00:07:08,200 --> 00:07:10,200 from seven positions at the start.

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00:07:10,200 --> 00:07:15,360

The program has since expanded to 14 posts in 13 locations.

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00:07:15,360 --> 00:07:16,760 Today.

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00:07:16,760 --> 00:07:21,760 At the start of 2025,

we will have a new attache at the US

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00:07:21,760 --> 00:07:24,760

Consulate in Johannesburg, South Africa,

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00:07:24,840 --> 00:07:27,840 focusing on sub-Saharan Africa.

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00:07:27,960 --> 00:07:30,840 This was ten years in the making, and we thank you

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00:07:30,840 --> 00:07:34,960 to all the USG partners and private sector that help with this efforts.



00:07:35,280 --> 00:07:38,880 And thanks to Katherine Heinrich, who you you'll hear from,

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00:07:39,040 --> 00:07:45,560 who will be our first attache in that post of the 14 IP to show

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00:07:45,600 --> 00:07:50,240 post represented here this morning, two are based in Geneva, Switzerland, one

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00:07:50,240 --> 00:07:55,200 with a focus on multilateral institutions, including the World Trade Organization.

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00:07:55,600 --> 00:07:59,040 The other with a focus on the World Intellectual Property Organization

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00:07:59,040 --> 00:08:02,360 and other UN agencies such as a World Health Organization.

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00:08:03,720 --> 00:08:05,640 The other posts are based in Abu

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00:08:05,640 --> 00:08:09,560 Dhabi, Belgium, Brazil, China, India.

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00:08:09,560 --> 00:08:13,440 Kiev, Mexico, Peru and Thailand, where they cover

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00:08:13,440 --> 00:08:16,800



multiple countries within their respective programs.

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00:08:17,640 --> 00:08:20,640 As you will hear, they are a very impressive group

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00:08:20,640 --> 00:08:23,680 with deep understandings of IP, landscapes and trends

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00:08:23,680 --> 00:08:26,920 in their regions of personality.

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00:08:26,960 --> 00:08:31,080 Since I began my position at the beginning of the year, one of the

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00:08:31,800 --> 00:08:35,200 when uniformly when I meet with stakeholders,

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00:08:35,200 --> 00:08:38,000 one of the things I hear about is how much they value.

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00:08:38,000 --> 00:08:41,000 How much stakeholders value the iPad to shape program.

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00:08:41,280 --> 00:08:43,480 I really do consider it to be one of the crown

167 00:08:43,480 --> 00:08:48,000 jewels of the agency, and I am very thankful to everybody in,



00:08:48,440 --> 00:08:51,480 for their dedication in these positions and for all your support.

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00:08:52,800 --> 00:08:56,960 So this morning's roundtable is part of a full week of meetings at the iPad.

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00:08:56,960 --> 00:09:01,280 Two shows are having within the USPTO with other parts of the government

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00:09:01,280 --> 00:09:04,280 and with stakeholders in all areas of IP.

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00:09:04,480 --> 00:09:08,400 These meetings work in tandem with the outreach that the attachés

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00:09:08,400 --> 00:09:11,800 regularly conduct in various parts of the country, twice per year.

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00:09:12,360 --> 00:09:15,000 This past May, some of our attache

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00:09:15,000 --> 00:09:18,080 spent several days conducting outreach in Orlando, Florida.

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00:09:18,080 --> 00:09:22,520 In Atlanta, Georgia, meeting with industry representatives, IP stakeholders,

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00:09:22,520 --> 00:09:26,880



and business development organizations that have a stake in protecting their IP

178 00:09:26,880 --> 00:09:29,880 and promoting the economic

well-being of their community.

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00:09:30,480 --> 00:09:34,200
These engagements are critical to helping our attachés understand

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00:09:34,200 --> 00:09:36,160 the needs and expectations of U.S.

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00:09:36,160 --> 00:09:38,000

IP owners and users.

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00:09:38,000 --> 00:09:41,200 So I hope that you will find

you will ask them lots of questions,

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00:09:41,200 --> 00:09:45,000 and that you will also feel free to share your own insights into IP

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00:09:45,000 --> 00:09:48,000 challenges in the regions in which they serve.

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00:09:48,360 --> 00:09:51,400 And with that,

I will turn it back to, Ryan.

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00:09:51,400 --> 00:09:55,240

And I look forward to and

and engaging conversation this morning.



00:09:55,480 --> 00:09:55,920

Thank you.

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00:10:05,320 --> 00:10:05,760

All right.

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00:10:05,760 --> 00:10:08,520

Well, thank you so much, Jeremy.

We really appreciate your remarks.

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00:10:08,520 --> 00:10:11,480

And with that, I think

it's time to begin our first panel.

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00:10:11,480 --> 00:10:13,040

Of course.

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00:10:13,040 --> 00:10:17,640

With the, Melos in Europe panel, moderated

by our good friend George York with our.

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00:10:18,240 --> 00:10:21,080

So I'd like to welcome

George up to the podium

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00:10:21,080 --> 00:10:25,360

as well as Helen Lewinsky,

Marina Lambe, Rachel Bay, Dorian mazurka.

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00:10:26,440 --> 00:10:29,440

Thank you.

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00:10:41,360 --> 00:10:44,360

I don't.

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00:10:58,080 --> 00:10:59,040 Good morning, everyone.

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00:10:59,040 --> 00:11:02,040 Welcome to, The Gypsy.

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00:11:02,520 --> 00:11:05,480 Thank you, of course, to the Willard Intercontinental.

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00:11:05,480 --> 00:11:08,480 I'm looking forward to my suite later, so thank you so much.

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00:11:08,960 --> 00:11:12,360 Thank you all as well for, this amazing breakfast.

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00:11:12,840 --> 00:11:15,840 And I'm really grateful for the gypsy's commitment,

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00:11:16,000 --> 00:11:20,040 to serve this breakfast once a week, from here through the end of 2025.

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00:11:20,040 --> 00:11:21,480 So we're really looking forward

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00:11:21,480 --> 00:11:25,440 to joining with you all on, on our weekly breakfast thought leadership on IP.

206 00:11:25,480 --> 00:11:26,520 So thank you so much.

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00:11:27,520 --> 00:11:29,320 I just wanted to say, first of all,

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00:11:29,320 --> 00:11:34,240 thank you to our IP attachés, to the IP attaché program,

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00:11:34,800 --> 00:11:38,400 to the Office of Policy and International Affairs, to Sharon,

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00:11:38,880 --> 00:11:41,480 who has been such an excellent leader there.

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00:11:41,480 --> 00:11:45,800 To Dom to Debbie Lashley Johnson, also known as DL, J

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00:11:46,840 --> 00:11:49,640 so thanks to this tremendous leadership, thank you

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00:11:49,640 --> 00:11:53,880 to the IP attachés whose personal sacrifice, whose commitment

214

00:11:54,400 --> 00:11:58,040 and whose on the ground expertise has been instrumental to U.S.

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00:11:58,240 --> 00:12:02,760 IP policy engagement over many, many years in many, many jurisdictions.

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00:12:03,040 --> 00:12:07,960 I would also like to, hopefully



not to embarrass, for the IPS specialists,

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00:12:07,960 --> 00:12:11,080 maybe to stand up, judges, if you're middle aged,

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00:12:12,280 --> 00:12:14,240 and take pictures. But please stand up.

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00:12:14,240 --> 00:12:15,520 If you're an IP specialist,

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00:12:15,520 --> 00:12:18,600 we'd like to give you our appreciation with a round of applause.

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00:12:32,000 --> 00:12:35,000 And in continuing the thanks, I'd like to thank.

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00:12:35,040 --> 00:12:37,680 Kelly. Jackie.

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00:12:37,680 --> 00:12:39,200 John.

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00:12:39,200 --> 00:12:42,520 Ryan, who've all worked tirelessly to put this event together.

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00:12:42,680 --> 00:12:43,920 Ryan was so helpful

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00:12:43,920 --> 00:12:48,360 to even put together a list of questions for me to ask our panel this morning.



00:12:48,360 --> 00:12:48,960

Ryan, I'm sorry.

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00:12:48,960 --> 00:12:50,680

I'm not going to use those.

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00:12:50,680 --> 00:12:53,680

But thank you so much for that.

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00:12:53,680 --> 00:12:56,720

So in that spirit,

I did propose some questions in advance.

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00:12:56,720 --> 00:12:59,720

We're going to quickly go off script,

if you guys don't mind.

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00:13:01,240 --> 00:13:02,400

And to the extent you had that

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00:13:02,400 --> 00:13:05,400

clear, your answers, I apologize.

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00:13:06,120 --> 00:13:07,680

Why do you do it?

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00:13:07,680 --> 00:13:09,480

Sometimes you've done it more than once.

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00:13:09,480 --> 00:13:11,160

You've lived overseas.

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00:13:11,160 --> 00:13:16,240

You lived in and live in tough



environments like Brussels and Geneva.

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00:13:16,600 --> 00:13:18,480

Right.

239

00:13:18,480 --> 00:13:21,240

You live in the, you know, strife field.

240

00:13:21,240 --> 00:13:23,160

Sometimes they go on strike there, I hear.

241

00:13:24,600 --> 00:13:27,920

No. But seriously,

Dorian, I don't want to make light of.

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00:13:27,920 --> 00:13:30,560

Obviously. What's happening in Ukraine?

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00:13:30,560 --> 00:13:33,880

This is obviously a very serious situation and of of tremendous concern.

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00:13:34,080 --> 00:13:35,280

But you're still there.

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00:13:35,280 --> 00:13:38,440

You're there doing, doing this amazing work.

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00:13:38,440 --> 00:13:41,440

Why do you guys do it?

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00:13:48,040 --> 00:13:51,040

Well, the book will be released

next month,



00:13:51,280 --> 00:13:54,280

and I hope you all buy it on presale.

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00:13:54,800 --> 00:13:58,280

Well, well, the Ukraine issue

has kind of a personal significance to me

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00:13:58,280 --> 00:14:01,200

because I'm. I'm Ukraine, a American

by ethnicity.

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00:14:01,200 --> 00:14:04,320

And initially when the program started,

I was going to actually be

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00:14:04,720 --> 00:14:07,320

I was looking at to

to take the position in Moscow,

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00:14:07,320 --> 00:14:10,320

which is where a regional headquarters

was, was opening up.

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00:14:11,080 --> 00:14:13,040

But then later when it moved to Ukraine,

I just felt

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00:14:13,040 --> 00:14:16,120

it was a natural fit for me

to, to, to, take that position.

256

00:14:16,840 --> 00:14:19,720

But overall,

I think that the working with Natasha is

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00:14:19,720 --> 00:14:25,160



just this incredible melding of different opportunities and areas of interest.

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00:14:25,160 --> 00:14:27,320 And, academic pursuits.

259

00:14:27,320 --> 00:14:30,320 You know, you have the expertise and, you know, as a lawyer

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00:14:30,320 --> 00:14:32,480 in the specialty of intellectual property law,

261

00:14:32,480 --> 00:14:35,720 you get to be overseas, internationally, and you get to get engaged in the

262

00:14:35,720 --> 00:14:39,840 diplomatic community as well as, you know, the benefits of international travel.

263

00:14:39,840 --> 00:14:43,200 So I think combining all three of those is just creates an incredible opportunity.

264

00:14:44,440 --> 00:14:45,960 And as well as, I guess,

265

00:14:45,960 --> 00:14:48,960 you know, experiencing different cultures and, and

266

00:14:49,880 --> 00:14:52,880 and you know, and I think that's how I'd summarize it.



00:14:54,720 --> 00:14:57,320

Great. Now.

268

00:14:57,320 --> 00:14:58,560

Yeah.

269

00:14:58,560 --> 00:15:00,400

Thank you for the question.

270

00:15:00,400 --> 00:15:03,600

I think part of it is I'm addicted to IPA.

271

00:15:06,800 --> 00:15:09,800

We need the pharma industry

to work on that.

272

00:15:14,640 --> 00:15:17,480

No. But in all seriousness,

273

00:15:17,480 --> 00:15:20,400

I love the multilateral environment.

274

00:15:20,400 --> 00:15:23,520

I like working with people

from all over the world.

275

00:15:24,800 --> 00:15:27,640

I love seeing the big picture

276

00:15:27,640 --> 00:15:31,120

because when you cover

individual committees like I did before,

277

00:15:31,320 --> 00:15:34,720

you only see your committee



when you cover the entire body,

278

00:15:35,040 --> 00:15:38,000 you see the entire game.

279

00:15:38,000 --> 00:15:41,480 And I think it gives me an ability to play better.

280

00:15:42,440 --> 00:15:45,440 And provide advice to you

281

00:15:45,640 --> 00:15:48,640 and, provide advice to my,

282

00:15:49,080 --> 00:15:51,240 like minded friends from,

283

00:15:51,240 --> 00:15:54,360 you know, Ruby and you and other countries.

284

00:15:55,240 --> 00:15:59,600 And, just be a resource there for stakeholders.

285

00:15:59,960 --> 00:16:03,400 So I know, in short, it's an addiction.

286

00:16:05,520 --> 00:16:09,120 But, thanks for the question, George.

287

00:16:09,440 --> 00:16:12,960 So I think I like the weather in Europe.

288



00:16:14,160 --> 00:16:16,280 Yeah.

289

00:16:16,280 --> 00:16:19,280 Having said that, though, I do like living in Europe.

290

00:16:19,800 --> 00:16:24,040 But, but I could be living in Europe doing something else.

291

00:16:24,080 --> 00:16:27,120 The reason I, decided to work

292

00:16:27,360 --> 00:16:31,640 as an IPA attaché is because I really do, enjoy

293

00:16:31,640 --> 00:16:35,320 and appreciate, intellectual property policy.

294

00:16:36,080 --> 00:16:38,520 I find it interesting

295

00:16:38,520 --> 00:16:41,800 intellectually, stimulating.

296

00:16:41,800 --> 00:16:46,200 And, I've said it's it's a sexy area of trade policy.

297

00:16:47,760 --> 00:16:50,280 I also really enjoy

298

00:16:50,280 --> 00:16:53,280



engaging with my counterparts.

299

00:16:53,760 --> 00:16:54,960

It's an opportunity.

300

00:16:54,960 --> 00:16:59,640

Being an attaché is an opportunity

to bring together an area of IP policy

301

00:16:59,640 --> 00:17:02,680

that I enjoy, advocating for something

302

00:17:02,680 --> 00:17:05,680

I believe in and then,

303

00:17:05,880 --> 00:17:10,400

forming relationships with my counterparts

who, you know,

304

00:17:10,400 --> 00:17:15,040

thankfully, in Europe,

we in large part think similarly.

305

00:17:15,240 --> 00:17:18,240

And so a lot of my effort can be spent on

306

00:17:18,600 --> 00:17:22,920

working together

to explore ways that we can collaborate.

307

00:17:23,280 --> 00:17:25,280

So that's amazing.

308

00:17:26,840 --> 00:17:29,840

Helen, have you guys been to Switzerland?



00:17:32,840 --> 00:17:35,040

It's pretty awesome.

310

00:17:35,040 --> 00:17:37,240 So similar to Marina, though,

311

00:17:37,240 --> 00:17:41,160

I, I find the multilateral organizations really interesting.

312

00:17:41,160 --> 00:17:44,840

I've, I've always found it really cool, interesting,

313

00:17:44,960 --> 00:17:48,400 interesting, frustrating

how WTO works on consensus.

314

00:17:48,400 --> 00:17:51,480

So you have to you have to get 160.

315

00:17:51,520 --> 00:17:52,080

What are we up to?

316

00:17:52,080 --> 00:17:56,280

66, 65 countries

all to get on the same page.

317

00:17:56,280 --> 00:18:00,600

And I mean, it's a long, laborious process a lot of the time.

318

00:18:00,600 --> 00:18:02,480

But it's just is really interesting.

319



00:18:02,480 --> 00:18:06,960 Also, there's something really cool about being the United States.

320

00:18:06,960 --> 00:18:11,040 I mean, at the WTO, when I pass people in the hallway, I think like,

321

00:18:11,080 --> 00:18:15,360 oh, there's Canada, there's Switzerland, and I know people thinking or thinking,

322

00:18:15,360 --> 00:18:16,320 that's the US.

323

00:18:16,320 --> 00:18:18,280 And, you know, when the chair calls on you

324

00:18:18,280 --> 00:18:21,320 in the meeting, he's not saying, you know, Helen, can you speak?

325

00:18:21,320 --> 00:18:22,720 It's it's the United States.

326

00:18:22,720 --> 00:18:25,200 And I think there's there's kind of an honor to that.

327

00:18:26,520 --> 00:18:28,480 That's that's really special and really great.

328

00:18:28,480 --> 00:18:31,840 Thank you guys for bearing with me as I, as I go wildly off script.



00:18:33,480 --> 00:18:36,520

So maybe back to regularly scheduled programing.

330

00:18:36,800 --> 00:18:38,520 Helen, let's stay with you.

331

00:18:38,520 --> 00:18:40,680

The importance of messaging, right?

332

00:18:40,680 --> 00:18:42,360

What messages work?

333

00:18:42,360 --> 00:18:45,880 What messages are compelling that are authentic and

334

00:18:45,880 --> 00:18:49,440 especially speaking as the United States, we're under perhaps additional scrutiny.

335

00:18:49,560 --> 00:18:53,880 What messaging in your work in the WTO have you found to be effective?

336

00:18:54,840 --> 00:18:57,840 So we've been thinking a lot about messaging,

337

00:18:58,680 --> 00:19:02,840 in, in Geneva,

but it's specifically, because it's such,

338

00:19:03,960 --> 00:19:05,720 it's such,



00:19:05,720 --> 00:19:07,680

kind of a hostile environment to IP,

340

00:19:07,680 --> 00:19:11,400 and it's really hard to get pro IP messaging at the WTO.

341

00:19:11,680 --> 00:19:17,400

So, I think one of the things we're trying to do is get more stories of these WTO.

342

00:19:17,400 --> 00:19:20,640 So I mean, there's, you know,

there's all kinds of facts and figures

343

00:19:20,640 --> 00:19:22,520

about how IP benefits economies.

344

00:19:22,520 --> 00:19:27,480

But I think, sometimes stories

hit home more than, more than statistics.

345

00:19:27,480 --> 00:19:31,080

So, you know, we're doing that

across the board of the WTO.

346

00:19:31,080 --> 00:19:36,240

But in the IP Council,

we we tried several ways.

347

00:19:36,240 --> 00:19:39,800

One of those ways is with the friends

of IP, an innovation initiative.

348

00:19:39,800 --> 00:19:44,400

So we try to pick a, a neutral



### IP topic that

349

00:19:44,400 --> 00:19:48,800 every country can can chime in on with their country experience.

350

00:19:49,120 --> 00:19:53,880 And, you know, we do some outreach, before, before we have that item to,

351

00:19:53,880 --> 00:19:55,400 to get other people to,

352

00:19:55,400 --> 00:19:58,480 to talk about their, you know, their, their country experiences is

353

00:20:00,120 --> 00:20:02,920 we are we're also,

354

00:20:02,920 --> 00:20:06,000 thinking about a new project on technology transfer

355

00:20:06,240 --> 00:20:10,120 where we're collecting success stories about tech transfer

356

00:20:10,360 --> 00:20:13,240 and, you know, presenting those and presenting the partnerships.

357

00:20:13,240 --> 00:20:19,360 So, to the extent that any of you have successful tech transfer stories to share,

358



00:20:19,360 --> 00:20:23,000 you know, feel free to reach out to me or were at USTR

359

00:20:23,400 --> 00:20:26,400 and, we'll we're trying to get that ball rolling.

360

00:20:27,000 --> 00:20:28,120 Helen, thank you for your work.

361

00:20:28,120 --> 00:20:31,320 And just to take a quick note, the work that the US government is doing,

362

00:20:32,200 --> 00:20:34,680 in part through your leadership on the Friends of Innovation

363

00:20:34,680 --> 00:20:38,520 work has been really successful, a positive affirmative message in Geneva

364

00:20:38,800 --> 00:20:41,720 is something that's rare, but but but greatly needed.

365

00:20:41,720 --> 00:20:42,640 So thank you.

366

00:20:42,640 --> 00:20:44,840 Dorian, maybe over to you. What? How is your messaging?

367 00:20:44,840 --> 00:20:47,840 Is it about rebuild, how we rebuild Ukraine?



00:20:48,120 --> 00:20:49,920 What what is the

messaging that works there?

369

00:20:51,200 --> 00:20:51,560

Right.

370

00:20:51,560 --> 00:20:53,480 I think it's exactly about that.

371

00:20:53,480 --> 00:20:57,400 It's about making sure that there's a platform for investment

372

00:20:57,640 --> 00:20:58,920 so that Ukraine can rebuild.

373

00:20:58,920 --> 00:21:00,480 And a lot of that has to do with making sure

374

00:21:00,480 --> 00:21:04,640 that the intellectual property system is, is being, enforce and protected.

375

00:21:05,160 --> 00:21:08,880 So big movement now by industry, also by the law enforcement

376

00:21:08,880 --> 00:21:11,520 and also by members of Parliament is to ensure that there's,

377

00:21:11,520 --> 00:21:14,640 a tackling of the illicit trade market,



right now in Ukraine,

378

00:21:14,640 --> 00:21:16,600

because all revenue

that should be generated

379

00:21:16,600 --> 00:21:20,160

through collection of taxes

can be, can be put towards the war effort.

380

00:21:20,560 --> 00:21:23,720

And so there is a concerted effort,

both with my office,

381

00:21:23,960 --> 00:21:25,440

some of the other foreign,

382

00:21:25,440 --> 00:21:28,920

foreign missions, as well as members

of parliament and law enforcement

383

00:21:28,920 --> 00:21:30,080

and the American Chamber of Commerce

384

00:21:30,080 --> 00:21:33,400

there, where we meet periodically

and press for more action

385

00:21:34,080 --> 00:21:35,840

on the sectors

that are hit with counterfeits.

386

00:21:35,840 --> 00:21:37,240

And also, you know, illicit trade.

387

00:21:37,240 --> 00:21:40,720



Those would be in the tobacco alcohols and especially the electronics industries.

388

00:21:41,320 --> 00:21:45,040 So making sure that platform for investment, is there for, for

389

00:21:45,040 --> 00:21:49,320 the rebuild is, is is what's been the focus these days super helpful.

390

00:21:49,320 --> 00:21:50,200 How about you, Rachel?

391

00:21:50,200 --> 00:21:53,400 You're you're working in a, in a complex, environment

392

00:21:53,400 --> 00:21:57,440 with the commission and the member states and a variety of stakeholders.

393

00:21:57,440 --> 00:21:59,520 It's a it's a multiple level chess game.

394

00:21:59,520 --> 00:22:01,680 How how do you how do you frame your messaging?

395

00:22:03,720 --> 00:22:06,080 Well, I mean, in terms of framing, messaging,

396

00:22:06,080 --> 00:22:11,800
I think the EU, are at similar
I mean, Europe, you I cover UK as well.



00:22:11,800 --> 00:22:15,320

Obviously I'm Efta countries,

but I think across the board,

398

00:22:15,880 --> 00:22:18,480

we're at similar levels of development with the US.

399

00:22:18,480 --> 00:22:18,760

Right.

400

00:22:18,760 --> 00:22:22,680

So I don't think I need to convince anyone

on the importance

401

00:22:22,680 --> 00:22:24,520

of IP protection and enforcement.

402

00:22:24,520 --> 00:22:30,240

I and in fact, we try to partner to sort

of advance our message messages together.

403

00:22:30,920 --> 00:22:36,120

I will say, though, that, in this last couple of years, a few initiatives

404

00:22:36,120 --> 00:22:40,160

were tabled, in the EU that seems to,

405

00:22:40,960 --> 00:22:44,280

reduce, the level of IP protection.

406

00:22:44,280 --> 00:22:48,000

And, some of these pieces of legislation are still in the works.



407 00:22:49,160 --> 00:22:54,600 But the EU, has always and with this new government,

408 00:22:55,040 --> 00:22:59,680 has promoted

this importance of Europe becoming,

409 00:23:00,680 --> 00:23:02,520

a place for more innovation.
410

00:23:02,520 --> 00:23:05,520 They're trying to attract more innovative companies.

411 00:23:05,920 --> 00:23:08,920 And I think with this new government that has,

412 00:23:10,440 --> 00:23:13,680 taking office and the beginning of this this month,

413 00:23:14,760 --> 00:23:17,480 there are a number of

414 00:23:17,480 --> 00:23:19,600 commissioners with a background

415 00:23:19,600 --> 00:23:22,600 in, in, in that industrial policy.

416 00:23:22,880 --> 00:23:27,800 And, because the EU leadership has touted the importance of innovation,



00:23:28,040 --> 00:23:31,880

I think that in terms of messaging,

I think it's important

418

00:23:31,880 --> 00:23:36,000

for us to highlight

we agree innovation is important.

419

00:23:36,120 --> 00:23:39,120

How can we contribute to that conversation

on that objective?

420

00:23:39,600 --> 00:23:41,640

That's that's really amazing.

421

00:23:41,640 --> 00:23:44,640

And just maybe take this moment

you mentioned Europe beyond the EU.

422

00:23:45,320 --> 00:23:48,440

Thank you for your work

in helping to stop the use Al

423

00:23:48,440 --> 00:23:50,080

tax and data mining exception.

424

00:23:50,080 --> 00:23:52,320

Raise your hand if you oppose that work.

I don't see any.

425

00:23:52,320 --> 00:23:53,520

The ayes have it. Thank you.

426

00:23:53,520 --> 00:23:55,720

You've you've reached a consensus.



00:23:55,720 --> 00:23:58,320

Thank you. IBM and, Microsoft.

428

00:23:58,320 --> 00:24:01,720

You reach a consensus here today

on that on that from this us

429

00:24:02,000 --> 00:24:03,160

US group of IP leaders.

430

00:24:03,160 --> 00:24:06,320

So thank you for all your work

to to stop that that proposal.

431

00:24:07,680 --> 00:24:08,760

Okay.

432

00:24:08,760 --> 00:24:11,760

Now, Marina, over to you on messaging.

433

00:24:12,440 --> 00:24:13,960

One would think that,

434

00:24:13,960 --> 00:24:18,960

no IP messaging would be needed that Viper

because viper mandate actually,

435

00:24:19,320 --> 00:24:22,320

talks about protection of IP worldwide.

436

00:24:23,200 --> 00:24:26,040

Unfortunately, we still need

437

00:24:26,040 --> 00:24:29,040

strong priority messaging and,



00:24:29,520 --> 00:24:34,360 I think working with the Secretariat and working with Skype leadership

439

00:24:34,360 --> 00:24:38,480 and also working with like minded group is, is the key to that.

440

00:24:39,600 --> 00:24:40,240 That's great.

441

00:24:40,240 --> 00:24:41,080 And maybe that takes us

442

00:24:41,080 --> 00:24:44,080 to the next sort of question that I think follows from that.

443

00:24:44,160 --> 00:24:46,240 How about coalition building in each of your

444

00:24:46,240 --> 00:24:49,240 in each of your jurisdictions, within each of your portfolios?

445

00:24:49,680 --> 00:24:53,400 The US, as you said, can, can, can achieve a lot,

446

00:24:53,760 --> 00:24:55,920 but especially in the environments you're working in

447

00:24:55,920 --> 00:24:58,280



that may not be necessarily always sufficient.

448

00:24:58,280 --> 00:25:02,520 It's critical to hear the U.S voice, but sometimes a coalition can can help,

449

00:25:02,920 --> 00:25:06,680 perhaps even, to, to to reach a group of different stakeholders

450

00:25:06,680 --> 00:25:08,080 that we may not be able to do.

451

00:25:08,080 --> 00:25:09,720 How do you how do you build coalitions,

452 00:25:09,720 --> 00:25:13,640 and do you find coalition work to be a successful strategy at Ypo?

453

00:25:15,200 --> 00:25:16,320 Indeed.

454

00:25:16,320 --> 00:25:21,400

Yes. It's one of the critical elements, and the example that I want to mention

455 00:25:21,400 --> 00:25:25,440 today is the the recent leak and concluded,

456 00:25:27,120 --> 00:25:30,840 diplomatic conference on the design Law treaty.

457



00:25:31,280 --> 00:25:34,560 I think the excellent negotiation team, great strategy

458 00:25:34,560 --> 00:25:37,560

and coalition building

459

00:25:38,160 --> 00:25:41,880 took us to the, you know, to the to the,

460

00:25:42,680 --> 00:25:46,240 result that that we have able to achieve

461

00:25:46,440 --> 00:25:49,440 in coalition building was one of the

462

00:25:50,200 --> 00:25:53,200 things, one of the things that we spend a lot of time on,

463

00:25:54,160 --> 00:25:56,960 and, not not it's,

464

00:25:56,960 --> 00:26:00,120 it's mostly with our like minded.

465

00:26:00,120 --> 00:26:02,760 But still, you need to keep them.

466

00:26:02,760 --> 00:26:06,280 You need to keep the group, you know, strong

467

00:26:06,600 --> 00:26:11,000 and we spend a lot of time building this coalition,



00:26:11,280 --> 00:26:15,360 if you, if you wish, with, you with,

469

00:26:16,440 --> 00:26:19,800 the group of, Central European Baltic states,

470

00:26:20,840 --> 00:26:22,840 and with Group B,

471

00:26:22,840 --> 00:26:26,280 that's what is known by the, which is industrialized

472

00:26:26,280 --> 00:26:29,760 countries and keeping them together through the entire process.

473

00:26:29,760 --> 00:26:31,040 And I think only then

474

00:26:31,040 --> 00:26:34,200 we were able to achieve the results that we were able to achieve.

475

00:26:34,800 --> 00:26:38,080 And is there any work to be done in destabilizing, destabilizing

476

00:26:38,280 --> 00:26:39,160 some coalitions?

477

00:26:39,160 --> 00:26:42,720 Can you do that with certain certain other coalitions are advancing



00:26:42,720 --> 00:26:45,720 anti IP agendas and getting

479

00:26:45,880 --> 00:26:49,240 whether it's working with members inside to to at least have the conversation.

480

00:26:49,240 --> 00:26:51,120 Is that something you're doing as well.

481

00:26:51,120 --> 00:26:53,160 I think that's a great question.

482

00:26:53,160 --> 00:26:56,000 Because we work with other

483

00:26:56,000 --> 00:26:59,320 countries, member states by by member states from different groups,

484

00:27:00,160 --> 00:27:05,160 that do have domestically at least advance IP protections, such as Chile,

485

00:27:05,400 --> 00:27:09,680 such as, South Korea, Singapore,

486

00:27:11,120 --> 00:27:12,840 you know, some countries in

487

00:27:15,440 --> 00:27:18,440 some other countries in, in Latin America,

488

00:27:18,600 --> 00:27:22,960



it's difficult because, they sort of like sticking together.

489

00:27:22,960 --> 00:27:24,920 But they're we do have some allies.

490

00:27:24,920 --> 00:27:27,480 And I was very,

491

00:27:27,480 --> 00:27:30,360 happy to hear from our colleague from Mexico

492

00:27:30,360 --> 00:27:35,160 that Mexican government now is, has this prepared sort of stance.

493

00:27:35,160 --> 00:27:39,880 And I hope that we will be able to work with Mexico, at Ypo.

494

00:27:40,560 --> 00:27:43,880 On some pro AP messaging, because Mexico is a big player.

495

00:27:44,080 --> 00:27:45,000 Absolutely.

496

00:27:45,000 --> 00:27:48,120 So, guys, we've entered in the lightning round of our conversation.

497

00:27:48,760 --> 00:27:50,480 So we have about five minutes left, maybe.

498

00:27:50,480 --> 00:27:51,360



Helen, over to you.

499

00:27:51,360 --> 00:27:54,440 I know you do a lot of work as you've sort of previewed

500

00:27:54,800 --> 00:27:58,320 in coalition buildings, coalition building and the Trips Council.

501

00:27:58,480 --> 00:28:01,640 Maybe tell us a little bit more about some of your pro IP agenda

502

00:28:01,640 --> 00:28:05,640 and how you've used the Friends of Innovation group, including side events.

503

00:28:06,080 --> 00:28:08,040 How you kind of worked on some of those issues.

504

00:28:10,520 --> 00:28:12,360 Well, I mean, I agree with Marina that I think

505

00:28:12,360 --> 00:28:17,160 especially in the multilateral space, I think relationships are paramount.

506

00:28:17,160 --> 00:28:18,920 And I think,

507

00:28:18,920 --> 00:28:21,520 maybe that's one of the benefits to us being there is,



508 00:28:21,520 --> 00:28:24,720 is being able to build these relationships and maintain them over the years.

509 00:28:26,000 --> 00:28:29,000 We also at the WTO,

510 00:28:29,000 --> 00:28:31,440 you know, it's also helpful to, to meet with a like

511 00:28:31,440 --> 00:28:35,400 minded group ahead of time, to, even see how

512 00:28:35,400 --> 00:28:39,360 we interpret things differently in a particular text or renegotiation.

513 00:28:39,360 --> 00:28:42,360 So, so that's been really, really helpful.

514 00:28:42,640 --> 00:28:44,560 And we also work with the like minded group

515 00:28:44,560 --> 00:28:47,560 in terms of the friends of IP and innovation.

516 00:28:47,880 --> 00:28:52,320 You know, selecting an agenda item that everybody feels like they could

517 00:28:52,680 --> 00:28:56,120 discuss, organizing the side events,



## being a really great side

518

00:28:56,120 --> 00:28:59,000 event this year on IP awareness

519

00:28:59,000 --> 00:29:02,800 and the, the, the subtopics for education and entertainment.

520

00:29:02,800 --> 00:29:04,560 So we had some really excellent

521

00:29:04,560 --> 00:29:07,720 speakers talking about, you know, the benefits to creators.

522

00:29:08,600 --> 00:29:10,320 Copyright protections. And,

523

00:29:11,280 --> 00:29:14,160 and that was one of the topics that really got a lot of traction

524

00:29:14,160 --> 00:29:17,560 at one of the trips councils is because it was, it was something

525

00:29:17,560 --> 00:29:20,880 relatable that other country, you know, every country was proud of its,

526

00:29:21,720 --> 00:29:23,160 creators and their music.

527

00:29:23,160 --> 00:29:27,280 So they were able to kind of relate



to that a little bit more than than, say,

528

00:29:27,280 --> 00:29:30,840

some of the the pharmaceutical arguments, you know, the going on, it's WTO.

529

00:29:30,840 --> 00:29:32,520

So, so yeah.

530

00:29:32,520 --> 00:29:34,720

So yeah, that's excellent.

531

00:29:34,720 --> 00:29:37,800

And I hear the music industry

was super supportive of that event.

532

00:29:38,840 --> 00:29:40,360

Yeah, yeah yeah yeah.

533

00:29:40,360 --> 00:29:40,800

Thank you.

534

00:29:40,800 --> 00:29:43,800

Thanks, George. And.

535

00:29:43,920 --> 00:29:47,840

And and Dorian

obviously coalition building might,

536

00:29:47,880 --> 00:29:50,880

might be a different,

different kind of thought there. And,

537

00:29:51,720 --> 00:29:54,480

but but you must the EU, for

example, has commitments



00:29:54,480 --> 00:29:56,320

with Ukraine

in a way that maybe the US doesn't.

539

00:29:56,320 --> 00:29:57,720

Are you able to leverage that?

540

00:29:57,720 --> 00:30:00,960

How does how do how do you work with

maybe other countries

541

00:30:00,960 --> 00:30:04,160

in, in advancing a pro IP agenda

and in your region?

542

00:30:04,400 --> 00:30:07,800

Well, I think some of these coalitions somewhat can develop naturally.

543

00:30:07,800 --> 00:30:08,880

If you're aware of,

544

00:30:08,880 --> 00:30:12,000

let's say, what the corporations or rights

holders are involved.

545

00:30:12,000 --> 00:30:15,160

And so specifically,

I've had instances where I'm working with

546

00:30:15,160 --> 00:30:18,880

one American company

and I later in approached by in

547

00:30:18,960 --> 00:30:21,960



one case was a Japanese company saying, we've got this issue as well.

548

00:30:22,320 --> 00:30:24,160 And I realized at that point, you know, since we're the U.S.

549

00:30:24,160 --> 00:30:25,920
Department of Commerce representatives,

you know,

550

00:30:25,920 --> 00:30:27,960

there's not much we can do to assist a foreign company.

551

00:30:27,960 --> 00:30:30,600 But what this means is that this is not just a company issues.

552

00:30:30,600 --> 00:30:32,160 It's now a sectorial issue

553

00:30:32,160 --> 00:30:34,920 which is impacting both the U.S company and a Japanese company.

554

00:30:34,920 --> 00:30:37,360

And that's allows us to and all of a sudden build a coalition

555

00:30:37,360 --> 00:30:38,400 like you mentioned

556

00:30:38,400 --> 00:30:42,000

to press for more action on the part of, you know, the foreign governments.



00:30:42,400 --> 00:30:45,240

And so I think these can develop naturally if we're kind of aware of

558

00:30:45,240 --> 00:30:48,240 what are the interests involved, what are the corporate, right,

559

00:30:48,240 --> 00:30:51,240 are being impacted by and then pull everyone together that way.

560

00:30:51,600 --> 00:30:52,480 That makes a lot of sense.

561

00:30:52,480 --> 00:30:53,200 And Rachel,

562

00:30:53,200 --> 00:30:56,800 of course, we don't condone member state on member state violence in the EU.

563

00:30:57,720 --> 00:31:00,200 But, but how do you work?

564

00:31:00,200 --> 00:31:02,800

With coalitions, maybe with member states, maybe with the commission

565

00:31:02,800 --> 00:31:05,760 to make different parts of the commission stakeholders, what have you,

566

00:31:05,760 --> 00:31:08,240 what have you been been trying out in, in Brussels?



00:31:09,960 --> 00:31:13,120

So, so we engage,

568

00:31:13,680 --> 00:31:17,480

regularly, with,

both the commission member

569

00:31:17,480 --> 00:31:20,480

state representatives

and of course, stakeholders as well.

570

00:31:21,600 --> 00:31:28,360

And, there are certain member states who are, I think, more

00:31:28,360 --> 00:31:32,520

keen to meet with us, share information

than others.

572

571

00:31:32,920 --> 00:31:37,040

And so, we do regularly engage with them.

573

00:31:37,960 --> 00:31:41,000

I mean, but generally,

I think it's, it's it's helpful

574

00:31:41,000 --> 00:31:44,280

because the United States

is keen to ensure our,

575

00:31:46,800 --> 00:31:49,560

consistent transatlantic business climate.

576

00:31:49,560 --> 00:31:49,880

Right.



00:31:49,880 --> 00:31:51,240

And I think that for

578

00:31:51,240 --> 00:31:54,240 a lot of these member states, the United States is super important.

579

00:31:55,200 --> 00:31:56,960

They want to continue attracting U.S.

580

00:31:56,960 --> 00:31:58,040

businesses.

581

00:31:58,040 --> 00:32:02,760

And so they are keen to get our views

on different initiatives

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00:32:02,760 --> 00:32:05,760

so that they can feed that into,

583

00:32:05,800 --> 00:32:09,640

their conversations

in the council, for instance, or,

584

00:32:09,680 --> 00:32:12,000

you know,

and also with members of Parliament,

585

00:32:12,000 --> 00:32:15,000

we regularly meet with members

of Parliament as well.

586

00:32:15,200 --> 00:32:20,760

And it's of course, always helpful for us to, regularly meet with stakeholders.



00:32:20,760 --> 00:32:24,680

And I think that, I,

I hope I'm not jumping ahead, but

588

00:32:25,000 --> 00:32:27,160

you had wanted to ask the question about,

589

00:32:29,720 --> 00:32:30,800

why or

590

00:32:30,800 --> 00:32:34,760

how the US PTO attaches are effective.

591

00:32:34,760 --> 00:32:36,720

And I think one of the,

592

00:32:36,720 --> 00:32:41,800

one of the ways that we are effective

is we regularly, and probably

593

00:32:41,800 --> 00:32:45,960

more than many other attachés engage regularly with our U.S stakeholders.

594

00:32:46,360 --> 00:32:50,400

And and I think that helps us

595

00:32:50,400 --> 00:32:53,840

be better informed

as we engage with our host governments,

596

00:32:54,680 --> 00:32:58,040

and also our better able

to advocate for all of you.



00:32:58,680 --> 00:33:03,240

And I think that perhaps the mandates of other attachés are a little bit different.

598

00:33:03,960 --> 00:33:08,040 And I don't think that they have this culture of this regular exchange

599

00:33:08,040 --> 00:33:08,840 with stakeholders.

600

00:33:08,840 --> 00:33:11,520 But I think that that's super useful.

601

00:33:11,520 --> 00:33:12,640 Guys, thank you so much.

602

00:33:12,640 --> 00:33:15,800

Thank you all so much for your, astute attention.

603

00:33:16,360 --> 00:33:18,000

You guys really are the gold standard.

604

00:33:18,000 --> 00:33:19,640

That is such a great way to end.

605

00:33:19,640 --> 00:33:22,480

I'd also want to just quickly recognize some of our,

606

00:33:22,480 --> 00:33:25,680

IP attache alumni. DOJ.

607

00:33:26,520 --> 00:33:28,080



David Kelly's in the back.

608

00:33:28,080 --> 00:33:29,480

I know there's some other folks here

609

00:33:29,480 --> 00:33:32,280

who maybe I haven't set yet,

but as we as we applaud our.

610

00:33:32,280 --> 00:33:35,200

What's that? Dom? Excellency.

611

00:33:36,240 --> 00:33:39,240

Your Highness, I apologize.

612

00:33:39,960 --> 00:33:40,800

Let's let's give a

613

00:33:40,800 --> 00:33:43,880

thanks to our panelists, but

also our alumni in the program once again.

614

00:33:43,880 --> 00:33:46,880

So thank you so much.

615

00:34:09,520 --> 00:34:11,080

Wow. Let's give them a round of applause

616

00:34:11,080 --> 00:34:14,080

one more time.

617

00:34:16,320 --> 00:34:17,880

And we're on time.

618

00:34:17,880 --> 00:34:20,880



Thank you, George, and thank you to all of our attachés.

619

00:34:21,120 --> 00:34:24,080 We're keeping the show going, so, we're no further ado.

620

00:34:24,080 --> 00:34:26,120 I will announce our next panel.

621

00:34:26,120 --> 00:34:29,120 The South Asia, Southeast Asia and Middle East panel

622

00:34:29,360 --> 00:34:33,920 featuring, moderated by Onyeama, senior director of International Advocacy

623

00:34:33,920 --> 00:34:38,720 at Fama and featuring John Quebec, Matthew Conor and Ayesha Salem Howie,

624

00:34:39,960 --> 00:34:42,840 come on up.

625

00:34:42,840 --> 00:34:45,840 Yeah.

626

00:34:46,080 --> 00:34:53,160 Yeah. All.

627

00:35:14,280 --> 00:35:17,280 You guys, can you.

628

00:35:20,400 --> 00:35:20,880 All right.



00:35:20,880 --> 00:35:22,560

Excellent.

630

00:35:22,560 --> 00:35:24,560

Keep the. We'll keep the show going.

631

00:35:24,560 --> 00:35:29,320

And let me start by aligning myself with, Georges comments.

632

00:35:29,880 --> 00:35:32,880

We are incredibly grateful

633

00:35:33,320 --> 00:35:36,000

to the USPTO and to the chamber,

634

00:35:36,000 --> 00:35:39,000

for facilitating this social

hour in the back.

635

00:35:39,000 --> 00:35:39,320

This.

636

00:35:41,760 --> 00:35:42,560

Ship visiting.

637

00:35:42,560 --> 00:35:44,280

Just,

638

00:35:44,280 --> 00:35:47,720

for for facilitated

this event every, every year, particularly

639

00:35:48,040 --> 00:35:51,000



during this time when many of us are doing some stocktaking

640

00:35:51,000 --> 00:35:54,000 and and also planning for for the new year.

641

00:35:54,160 --> 00:35:58,320 I totally agree that this is truly one of the this crown jewels within the USG.

642

00:35:58,320 --> 00:36:02,120 So thank you all for, for for being here and for, for doing this.

643

00:36:04,200 --> 00:36:06,000 It's not lost upon me,

644

00:36:06,000 --> 00:36:09,960 that the environment last few years has been very, very challenging.

645

00:36:10,680 --> 00:36:14,520 We've been dealing with Trips waiver and just generally this

646

00:36:14,960 --> 00:36:18,360 this narrative that new IP, bad IP barrier.

647

00:36:18,360 --> 00:36:20,640 It's been it's been challenging.

648

00:36:20,640 --> 00:36:23,640 But despite all of that, I think,

649



00:36:24,120 --> 00:36:26,680 you know, there have been some, some positive developments

650

00:36:26,680 --> 00:36:28,160 and moving in the right direction

651

00:36:28,160 --> 00:36:32,000 and you all have been at the, at the forefront for some of that.

652

00:36:32,000 --> 00:36:36,360 So that activity, so maybe we can start by, by pulling

653

00:36:36,360 --> 00:36:40,360 that thread and packing that, a little bit and maybe,

654

00:36:41,600 --> 00:36:44,600 John, I can, I can start with, with you.

655

00:36:44,880 --> 00:36:49,160 I can't believe I'm saying this, but India, we've got

656

00:36:49,440 --> 00:36:53,040 we've got, patent amendments, trademark amendments.

657

00:36:53,040 --> 00:36:55,320 What's what's going on over there?

658

00:36:55,320 --> 00:36:58,320 And, you know, are we seeing a whole new,

659



00:36:58,320 --> 00:36:59,680 a whole new vision thing out there?

660

00:36:59,680 --> 00:37:03,360 So, I, I hope so, you know, I think, you know,

661

00:37:03,360 --> 00:37:08,040 this is my end of my five year term, so I'll be transitioning

662

00:37:08,160 --> 00:37:09,280 out in just a few weeks.

663

00:37:09,280 --> 00:37:12,200 But, you know, what drew me to come to India in

664

00:37:12,200 --> 00:37:15,200 the first place was this, you know, when I was in California

665

00:37:15,240 --> 00:37:18,240 as the USPTO, as regional director there, and,

666

00:37:18,520 --> 00:37:23,120 what drew me was this strong connection between US industries and India.

667

00:37:23,480 --> 00:37:26,080 And I just felt this tremendous amount of momentum.

668

00:37:26,080 --> 00:37:30,360 So I arrive in India and immediately Covid hit and everything comes to a halt.



00:37:30,360 --> 00:37:31,560 But, you know, we are,

670

00:37:33,120 --> 00:37:34,200 moving at a rate

671

00:37:34,200 --> 00:37:38,040 much faster now than I could ever imagined in the first place.

672

00:37:38,040 --> 00:37:41,040 And we're seeing the results of that.

673

00:37:41,320 --> 00:37:44,320 I mentioned this, yesterday in small group setting, and,

674

00:37:44,840 --> 00:37:45,960 and I was thinking more about it.

675

00:37:45,960 --> 00:37:50,760 But in 2016, when India created its, national IP policy,

676

00:37:50,920 --> 00:37:55,040 there was only five or so framers of that national IP policy,

677

00:37:55,320 --> 00:37:59,160 and one of them is now the head of the IP office to or in the High Court.

678

00:37:59,160 --> 00:38:02,480 And like and they've all created these positions of leadership that help



00:38:02,480 --> 00:38:06,280 to transition, and improve India's landscape.

680

00:38:06,280 --> 00:38:07,280 It's still very challenging.

681

00:38:07,280 --> 00:38:12,040 And enforcement side, but we've been very pleased to see the patent amendments,

682

00:38:12,040 --> 00:38:16,240 the, the relaxing of the working statement

683

00:38:16,520 --> 00:38:19,520 every three years and, and,

684

00:38:19,800 --> 00:38:20,560 and some other things.

685

00:38:20,560 --> 00:38:24,440 When you go into the last panel, the discussion on building coalitions,

686

00:38:24,440 --> 00:38:30,400 you know, working on the removal of the 30, the memo regarding statutory,

687

00:38:31,040 --> 00:38:34,200 broadcasting for online streaming, 31 DSU

688

00:38:34,680 --> 00:38:38,360 that had been pending since 2016 as well,

689



00:38:38,600 --> 00:38:44,040 getting India to withdraw that memo, having clear statements

690 00:38:44,040 --> 00:38:48,040 in our trade dialog that, that, you know, India will abide by.

691 00:38:48,040 --> 00:38:52,800 It's by its, international treaties, copyright treaties, all of that.

692 00:38:52,920 --> 00:38:56,160 It, it part of that was in part

693 00:38:56,160 --> 00:38:59,480 because it wasn't just USG, you know, working with India.

694 00:38:59,480 --> 00:39:01,600 I got together with,

695 00:39:01,600 --> 00:39:04,880 you know, Indian creative industries and other international industries

696 00:39:04,880 --> 00:39:09,800 to all come together, at the embassy and talk about, you know, this issue

697 00:39:09,840 --> 00:39:12,760 holistically and seeing it's not just the benefit of the US, it's

698 00:39:12,760 --> 00:39:14,160 a benefit of, more.



00:39:14,160 --> 00:39:16,400

And so now I'm doing the same thing on trade secrets.

700

00:39:16,400 --> 00:39:19,680

So hopefully as we look forward, we'll see some more improvement on trade secrets

701

00:39:20,520 --> 00:39:21,400

that that's great.

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00:39:21,400 --> 00:39:22,760

And you mentioned,

703

00:39:22,760 --> 00:39:25,560

you know, obviously I think that

the TPF conversations have been

704

00:39:25,560 --> 00:39:28,720

have been helpful, but you've also engaged with local stakeholders,

705

00:39:29,760 --> 00:39:30,440

local entities.

706

00:39:30,440 --> 00:39:33,600

India is is signing, you know, FTAs.

707

00:39:34,240 --> 00:39:37,440

Can you touch a little bit upon your work

with some of the, the FTA partners

708

00:39:37,440 --> 00:39:40,880

and how you're sort of feeding

into that, that process?



709 00:39:40,880 --> 00:39:43,320 And I'm thinking some of the FTA after countries

710

00:39:43,320 --> 00:39:46,240 and, you know, I think that that was,

711

00:39:46,240 --> 00:39:49,360 you know, we've been pleased to see some willingness

712

00:39:49,360 --> 00:39:52,360 to work in their trade dialogs, willingness to work on it.

713

00:39:53,240 --> 00:39:56,120 You know, I think initially there was some,

714

00:39:56,120 --> 00:40:00,360 there was an effort to try to push it to later phases of these agreements.

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00:40:00,680 --> 00:40:03,680 So we've been pleased to see, at least in the FTA,

716

00:40:03,960 --> 00:40:06,960 agreements, some IP,

717

00:40:07,200 --> 00:40:09,800 deliverables as well as some, some forward looking,

718

00:40:09,800 --> 00:40:12,800 you know, some especially with respect to,



00:40:12,960 --> 00:40:16,520 confidential business information looking into that and in the springtime

#### 720

00:40:16,720 --> 00:40:19,880 and so setting it on a path and I think again, as it relates to trade

#### 721

00:40:19,880 --> 00:40:23,520 secrets, I think timing wise, it's coming, together quite well.

# 722

00:40:23,520 --> 00:40:28,680 And when we talk to our counterparts from the other missions on IP,

## 723

00:40:29,400 --> 00:40:32,200 you know, we're, we're aligned in most with most of the,

## 724

00:40:32,200 --> 00:40:35,160 the issues that that we're facing, they're also facing.

## 725

00:40:35,160 --> 00:40:36,720 And we tend to agree.

#### 726

00:40:36,720 --> 00:40:39,720 And when we work together, like, for example,

## 727

00:40:39,760 --> 00:40:44,320 when the undersecretary visited last year, we held a trade secret dialog brought



00:40:44,320 --> 00:40:48,680 Indian industries, and US industries had my colleagues from the other missions.

729

00:40:48,680 --> 00:40:52,920 They're all saying the same thing, that India would be benefited

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00:40:52,920 --> 00:40:54,280 by a single trade secret.

731

00:40:54,280 --> 00:40:55,200 So that that's

732

00:40:55,200 --> 00:40:58,200 what we try to do is when we work together on things that were aligned.

733

00:40:58,600 --> 00:40:59,040 Great.

734

00:40:59,040 --> 00:41:01,200 Amplifying the message because goes a long way.

735

00:41:02,280 --> 00:41:02,920 Maybe I can turn

736

00:41:02,920 --> 00:41:06,720 to to Asia also a tough, tough region.

737

00:41:06,720 --> 00:41:11,960 Many of your, countries have featured prominently in the special 301 report.

738

00:41:11,960 --> 00:41:14,960



So, but we're going a different way with that.

739

00:41:14,960 --> 00:41:19,200

Conversation

geopolitical, tough neighborhood, I guess.

740

00:41:20,040 --> 00:41:23,280

But, look,

there's a lot happening in the UAE, Saudi

741

00:41:23,280 --> 00:41:26,640

trying to align IP policy

with with broader economic goals.

742

00:41:27,760 --> 00:41:30,160

Could you help us unpack some of that?

743

00:41:30,160 --> 00:41:33,520

You know, what have you been seeing this,

this, this, this year in engagement

744

00:41:33,800 --> 00:41:35,160

this year quite a bit.

745

00:41:35,160 --> 00:41:37,960

Over the last few years, even more.

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00:41:37,960 --> 00:41:41,240

And, George,

you forgot one important alum, Pete Mayor.

747

00:41:41,240 --> 00:41:44,240

Very right then. And, yeah.

748

00:41:44,760 --> 00:41:46,920



#### So between

749

00:41:46,920 --> 00:41:49,920 the short round of applause.

750

00:41:52,560 --> 00:41:53,840 So a lot of, you know,

751

00:41:53,840 --> 00:41:56,840 I came before Pete and then after him again.

752

00:41:56,840 --> 00:41:58,440 So between the two of us.

753

00:41:58,440 --> 00:42:01,440 And it's nice that he's still in the in the family with,

754

00:42:01,680 --> 00:42:05,160 the international IP space so we can talk about all of these things,

755

00:42:06,160 --> 00:42:08,360 in a very real way.

756

00:42:08,360 --> 00:42:11,880 In the UAE, it's you know, there's a minister of I,

757

00:42:11,920 --> 00:42:15,160 the Minister of Economy is is very forward

758

00:42:15,160 --> 00:42:18,160 thinking and very pro IP, so that helps.



00:42:19,000 --> 00:42:23,360

There's, a new IP ecosystem

that was announced in February that is,

760

00:42:23,360 --> 00:42:27,360

you know, four pillars and 11 separate initiatives under those four pillars.

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00:42:29,000 --> 00:42:30,360

Including, you know, site

762

00:42:30,360 --> 00:42:33,360

blocking, IP and sports.

763

00:42:33,560 --> 00:42:36,480

There's a cute little avatar in Asia,

764

00:42:36,480 --> 00:42:39,600

more efficient government systems

using Al,

765

00:42:40,320 --> 00:42:43,800

all of that kind of stuff

that it's, it's making it more accessible,

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00:42:44,440 --> 00:42:48,640

easier for entrepreneurs and students who are trying to drive those,

767

00:42:49,720 --> 00:42:51,600

those initiatives forward.

768

00:42:51,600 --> 00:42:55,840

We have we signed an MOU with, with the Ministry of Economy.



00:42:55,840 --> 00:43:01,640

The USPTO did, you know, back in 2021, they updated all of their IP laws.

770

00:43:01,640 --> 00:43:02,600 They joined Madrid,

771

00:43:03,960 --> 00:43:04,960 you know, very

772

00:43:04,960 --> 00:43:07,800 positive forward movement last year.

773

00:43:07,800 --> 00:43:11,040 There's, a new anti commercial fraud law that has,

774

00:43:12,840 --> 00:43:15,680 sections in it that that address,

775

00:43:15,680 --> 00:43:19,440 destruction of counterfeits, you know, increase penalties, that kind of thing.

776

00:43:19,440 --> 00:43:24,440 We haven't really seen any IP cases under that new law yet, but it's there.

777

00:43:25,000 --> 00:43:27,240 So we're hopeful.

778

00:43:27,240 --> 00:43:31,440 There's a national strategy for innovation that was not necessarily modeled



00:43:31,440 --> 00:43:34,440 after the USPTO.

780

00:43:34,760 --> 00:43:35,640 Strategy.

781

00:43:35,640 --> 00:43:38,040 But they definitely consulted it.

782

00:43:38,040 --> 00:43:39,120 Took it into account.

783

00:43:39,120 --> 00:43:42,120

There's an Entrepreneurial Nation project,

784

00:43:42,240 --> 00:43:45,920 that provides free filing for any, any

785

00:43:45,920 --> 00:43:51,040 IP registrations that that, students or, you know, if they meet a certain

786

00:43:51,360 --> 00:43:55,240 threshold for SMEs and startups, that they have access to that.

787

00:43:56,080 --> 00:43:59,080 So, so there's a lot happening there.

788

00:43:59,640 --> 00:44:02,160 For, for Saudi,

789

00:44:02,160 --> 00:44:04,600

you know,

they just hosted a successful DLT.



00:44:04,600 --> 00:44:05,880

So that was great.

791

00:44:05,880 --> 00:44:08,880

To have all of our, all of our colleagues there in Riyadh with us,

792

00:44:09,960 --> 00:44:11,240

starting next week, they're

793

00:44:11,240 --> 00:44:14,240

going to be finally operating as,

794

00:44:14,240 --> 00:44:17,880

an international searching and preliminary examining authority under the

795

00:44:18,280 --> 00:44:23,360

you and the they're the second,

Arabic language authority to to do that.

796

00:44:23,360 --> 00:44:26,360

So that's so that's great.

797

00:44:27,120 --> 00:44:30,120

For international filers,

798

00:44:30,160 --> 00:44:33,960

most people who follow Saudi, you know, that Skype was established in 2018.

799

00:44:34,200 --> 00:44:36,480

It's a unifying IP body.

800

00:44:36,480 --> 00:44:39,640



There's still some sort of growing pains and figuring out the enforcement

801

00:44:39,640 --> 00:44:41,640 piece of that,

802

00:44:41,640 --> 00:44:45,680 and sort of which authorities are have the capabilities.

803

00:44:45,960 --> 00:44:49,080 But they, they have published their national IP strategy that supports

804

00:44:49,080 --> 00:44:51,000 vision 2030.

805

00:44:51,000 --> 00:44:54,600 All of a lot happening, a lot of a lot of draft laws

806

00:44:54,600 --> 00:44:57,600 under consideration as the format industry knows.

807

00:44:57,720 --> 00:45:02,040 So, yeah, a lot of, a lot of, progress still a lot of opportunities.

808

00:45:02,080 --> 00:45:06,560 But it's it's an exciting time to be there to see what's possible

809

00:45:06,560 --> 00:45:08,560 and how engaged all of the,



00:45:08,560 --> 00:45:11,960 the officials are, because that was not the story ten years ago.

811

00:45:13,320 --> 00:45:13,760

That's great.

812

00:45:13,760 --> 00:45:16,960

And it's wonderful

that Skype has been such a positive.

813

00:45:17,880 --> 00:45:20,880

Force in the region.

814

00:45:21,400 --> 00:45:24,400

Not maybe I can I can turn turn to you.

815

00:45:25,320 --> 00:45:27,360

Sort of similar to to India.

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00:45:27,360 --> 00:45:31,040

We've got some

some new patent developments in Indonesia.

817

00:45:31,520 --> 00:45:35,880

And, also understand that there is work done in terms of the enforcement side

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00:45:35,880 --> 00:45:39,960

that's been that's also fairly,

fairly important for the Indonesians and,

819

00:45:40,920 --> 00:45:44,280

lots of regional collaborations,

if you don't mind just touching upon



00:45:44,280 --> 00:45:47,280 some of the other be the great. Yeah, sure.

821

00:45:47,320 --> 00:45:51,840 You know, with regard to Indonesia, it is been, you know, they are the only country

822

00:45:51,840 --> 00:45:55,880 in Southeast Asia on us, our special 301 priority watch lists.

823

00:45:56,200 --> 00:45:58,680 And they've been on that for well over a decade.

824

00:45:58,680 --> 00:46:01,800 So it is refreshing to see some steps

825

00:46:01,800 --> 00:46:05,160 forward with regard to improvements in the IP infrastructure.

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00:46:05,840 --> 00:46:07,440 You mentioned, the patent law.

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00:46:07,440 --> 00:46:12,000 And just about six weeks ago, Indonesia updated their patent law.

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00:46:12,320 --> 00:46:15,320 These amendments, were welcome development because,

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00:46:15,360 --> 00:46:17,280 they've been pending for several years.



00:46:17,280 --> 00:46:21,760

In fact, the USG had submitted comments on the draft amendments, many years ago.

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00:46:21,760 --> 00:46:26,160

And, you know, I'm pleased to report that several of the comments, we, made,

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00:46:26,640 --> 00:46:29,240 we saw the amendments be in line with what we were saying.

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00:46:29,240 --> 00:46:30,880 So so that was great.

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00:46:30,880 --> 00:46:33,880

They did things like, expand the scope of patentability.

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00:46:34,320 --> 00:46:38,680

Clarify that, computer implemented inventions are patentable in Indonesia.

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00:46:39,560 --> 00:46:42,600

Expanded the grace period from six months to 12 months.

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00:46:42,600 --> 00:46:45,600

So now it's in line

with international norms,

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00:46:45,600 --> 00:46:47,840

and even some of the things that were, specifically

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00:46:47,840 --> 00:46:51,240



called out in the special 301 report, things like,

840

00:46:51,880 --> 00:46:55,120 what disclosure do pat napkins have to make with the mentions

841

00:46:55,120 --> 00:46:58,120 related to genetic resources and traditional knowledge?

842

00:46:58,400 --> 00:46:59,280 They clarified that.

843

00:46:59,280 --> 00:47:02,280 So, we are seeing some some good developments there.

844

00:47:02,640 --> 00:47:05,280 I will say it didn't cure everything.

845

00:47:05,280 --> 00:47:08,760 You know, things like article 20, which is the requirement

846

00:47:08,760 --> 00:47:12,120 for having to implement your invention within Indonesia,

847

00:47:12,480 --> 00:47:16,960 whether it be by manufacturing or, licensing or importing.

848

00:47:17,600 --> 00:47:19,160 That requirement stayed in place.



00:47:19,160 --> 00:47:20,040 And in fact,

850

00:47:20,040 --> 00:47:20,760 they actually added

851

00:47:20,760 --> 00:47:24,720 another requirement to it that you have to make a yearly statement

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00:47:24,720 --> 00:47:28,600 to the Ministry of Law explaining how you are actually implementing

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00:47:28,600 --> 00:47:30,160 your invention within Indonesia.

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00:47:30,160 --> 00:47:33,160 So, that's something we'll have to continue to monitor.

855

00:47:33,720 --> 00:47:36,120 There's no implementing regulation yet.

856 00:47:36,120 --> 00:47:39,040 As I said, this happened

just about six weeks ago, but,

857

00:47:39,040 --> 00:47:39,680

it is something

858

00:47:39,680 --> 00:47:43,240 that, we're going to continue to, to monitor and see how it develops.

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00:47:44,160 --> 00:47:46,440



But I will say, you know, with regard to,

860

00:47:46,440 --> 00:47:48,240

you know,

some of the other issues in Indonesia,

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00:47:49,240 --> 00:47:51,160

they do have challenges,

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00:47:51,160 --> 00:47:54,360

you know, with regard to enforcement, counterfeiting.

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00:47:55,720 --> 00:47:57,360

There there's definitely challenges,

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00:47:57,360 --> 00:48:00,360

you know, everywhere in Southeast Asia

and the world for that matter.

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00:48:00,600 --> 00:48:03,600

But with Indonesia,

there are some unique challenges.

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00:48:03,600 --> 00:48:06,960

For example,

they have an IPR, recordation system,

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00:48:07,240 --> 00:48:12,160

which is a way that, rights holders

can register their IP with customs,

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00:48:12,720 --> 00:48:15,800

which is crucial for stopping counterfeits

coming across the border.



00:48:16,600 --> 00:48:19,600 But in Indonesia, there's a unique requirement that,

870

00:48:19,680 --> 00:48:21,880 to be able to use this system,

871

00:48:21,880 --> 00:48:26,760 you have to have an established legal entity domiciled in Indonesia,

872

00:48:27,120 --> 00:48:30,120 and it can't be, local legal counsel or something like that.

873

00:48:30,280 --> 00:48:33,840 It has to be basically, operating subsidiary.

874

00:48:34,200 --> 00:48:37,680 So, as you can imagine, that's, quite challenging for many businesses

875

00:48:37,680 --> 00:48:39,240 and companies to put in place.

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00:48:39,240 --> 00:48:42,840 And to that point, in the six years this has been in existence,

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00:48:43,240 --> 00:48:48,160 only eight companies worldwide have taken advantage of it and only two us.

878

00:48:48,600 --> 00:48:50,400 So this is, quite a challenge.



00:48:50,400 --> 00:48:53,520 It's something that, stakeholders would really like to see changed

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00:48:53,520 --> 00:48:56,120 in the near future, and something that we continue to engage on,

881

00:48:57,480 --> 00:49:00,320 you know, with regard to, online piracy in Indonesia.

882

00:49:00,320 --> 00:49:03,840 That's, that's very interesting because, recent stakeholder

883

00:49:03,840 --> 00:49:08,400 reports are putting the piracy rate in Indonesia at about 50, 52%,

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00:49:09,200 --> 00:49:13,360 which is definitely still high, but lower than some of their neighbors

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00:49:13,360 --> 00:49:14,280 in the region.

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00:49:14,280 --> 00:49:17,280 For example, the Philippines, Vietnam, piracy

887

00:49:17,280 --> 00:49:20,280 rates at about 70 or maybe even above 70%.

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00:49:20,760 --> 00:49:22,840 So it's lower



than some of their neighbors.

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00:49:22,840 --> 00:49:26,560 And in fact, we hear from stakeholders

that, they're actually encouraged

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00:49:26,560 --> 00:49:30,120 by Indonesia's efforts

to address anti-piracy.

891

00:49:30,880 --> 00:49:34,040 In fact, they're saying that

in some cases, it's changing consumer

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00:49:34,040 --> 00:49:38,800

behavior, where consumers are no longer seeking out, online piracy sites.

893

00:49:39,680 --> 00:49:42,120

So that's a that's a welcome development.

894

00:49:42,120 --> 00:49:44,400

And overall, I'd say, you know,

it is a mixed bag.

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00:49:44,400 --> 00:49:47,520

We are seeing, incremental steps forward

896

00:49:47,600 --> 00:49:50,600

on, improvements in the IP infrastructure.

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00:49:50,880 --> 00:49:54,640

So I guess I would say I'm cautiously

optimistic, as to what we'll see

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00:49:54,640 --> 00:49:58,560



in the future, but, at the same time, there still is a long way to go

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00:50:00,280 --> 00:50:01,440 where we're not quite there

900

00:50:01,440 --> 00:50:04,040 in terms of effective IP protection enforcement,

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00:50:04,040 --> 00:50:06,240 but we're taking steps yes, there to to get there.

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00:50:06,240 --> 00:50:07,440 And so I can I can appreciate that.

903

00:50:07,440 --> 00:50:10,000 I spent yesterday looking at the patent patent law.

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00:50:10,000 --> 00:50:13,840 So, I did see some, some movement, particularly with research

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00:50:13,840 --> 00:50:16,920 about mobility criteria, but a little bit unfortunate.

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00:50:16,920 --> 00:50:19,520 Some of the other issues on this left, left off.

907

00:50:19,520 --> 00:50:19,800

Right.



00:50:19,800 --> 00:50:24,360 But, well, we'll keep marching and try to keep up the good fight.

909

00:50:24,560 --> 00:50:26,400 Yeah. Exactly. Right.

910

00:50:26,400 --> 00:50:28,440 And, selfishly, you know what?

911

00:50:28,440 --> 00:50:29,920 Planning for the new year?

912

00:50:29,920 --> 00:50:32,240 And I'm curious what?

913

00:50:32,240 --> 00:50:35,640 You know, your I think you're doing in 2025.

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00:50:35,640 --> 00:50:38,200 I want to make sure that we are aligned in terms of, you know,

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00:50:38,200 --> 00:50:41,200 we're all aiming at the same, same, same target here.

916

00:50:41,280 --> 00:50:43,320 But, maybe, John, we can start with you.

917 00:50:43,320 --> 00:50:47,600 What are you seeing for for South Asia in 2025.

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00:50:48,560 --> 00:50:49,800



So thanks on.

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00:50:49,800 --> 00:50:52,800 We we did a lot this past year that is,

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00:50:53,800 --> 00:50:56,800 that helped build the foundation for what we're going to do in 2025.

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00:50:57,000 --> 00:51:01,240 So, you know, even in the new year, early

part of the new year,

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00:51:01,400 --> 00:51:05,240 we're hoping to do a program, with the judiciary, because we had, again,

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00:51:05,240 --> 00:51:09,160 when Undersecretary Vidal came out, we did a three day judicial conclave

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00:51:09,160 --> 00:51:14,120 with all of the countries throughout South Asia and some US judges only on IP.

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00:51:14,120 --> 00:51:16,440 And it was the first time they've ever done that.

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00:51:16,440 --> 00:51:20,120 Our partner was the chief justice of the Delhi High Court,

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00:51:20,600 --> 00:51:22,440 who has since been promoted to the Supreme Court.



00:51:22,440 --> 00:51:25,440

So we definitely have some pro IP,

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00:51:25,920 --> 00:51:27,880

leaders in, in the country.

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00:51:27,880 --> 00:51:31,760

And, from that now

we're going to do a program in partnership

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00:51:31,760 --> 00:51:35,320

with the High Court on, ssps.

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00:51:35,640 --> 00:51:37,480

And that that's coming up in the new year.

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00:51:37,480 --> 00:51:39,480

So we're looking into that,

working closely

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00:51:39,480 --> 00:51:42,640

with our experts here in interagency

and at USPTO.

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00:51:43,320 --> 00:51:47,800

Also on, design the new design led treaty

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00:51:48,000 --> 00:51:51,720

and engaging

with the Indian IP office on that,

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00:51:51,960 --> 00:51:55,640

as well as on digital piracy,

something we've been partnering with DOJ



00:51:55,640 --> 00:51:59,880 on, on, in several countries and also in regional programs.

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00:52:00,120 --> 00:52:03,120 So we plan to do something along those lines as well.

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00:52:03,120 --> 00:52:07,200 And then, just this past, early part of the fall,

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00:52:07,480 --> 00:52:11,080 we had a intersectional with USTR

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00:52:11,320 --> 00:52:16,800 and India and on the margins of that, we were discussing, you know,

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00:52:16,800 --> 00:52:21,600 what are some things that we could do to just kind of underscore the importance to,

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00:52:22,760 --> 00:52:24,360 you know, to us stakeholders

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00:52:24,360 --> 00:52:28,800 that India strengthen its regulatory regime in pharmaceuticals.

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00:52:28,800 --> 00:52:32,560 And so one of the things we've agreed to do is have the information

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00:52:32,560 --> 00:52:37,440 sharing session on, and we'll we'll be reaching out to industry as well.



00:52:37,680 --> 00:52:42,000 And when this comes together, but on the US best practices

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00:52:42,000 --> 00:52:45,480 with respect to, you know, RDP

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00:52:45,480 --> 00:52:48,480 and transparent regulatory processes,

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00:52:49,080 --> 00:52:50,120 that's great to hear.

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00:52:50,120 --> 00:52:53,120 We'll definitely be in touch regarding auditing your transparency.

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00:52:55,440 --> 00:52:57,120 So Asia, maybe maybe to you,

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00:52:57,120 --> 00:53:00,000 what are you seeing for 2025?

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00:53:00,000 --> 00:53:02,240 Oh, good. Things are good things. Okay.

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00:53:02,240 --> 00:53:05,040 I'm forever hopeful and optimistic.

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00:53:05,040 --> 00:53:07,600 Insha'Allah.

958

00:53:07,600 --> 00:53:11,680 The so, so operationally,



we have, you know,

959

00:53:12,120 --> 00:53:17,360 a big joint program for GCC customs officials and free zone authorities.

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00:53:17,360 --> 00:53:20,520 So we're hoping to bring all of those folks together,

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00:53:21,280 --> 00:53:24,080 to be able to talk to each other and maybe share best practices.

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00:53:25,160 --> 00:53:27,280 Although they are,

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00:53:27,280 --> 00:53:29,320 a unified,

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00:53:29,320 --> 00:53:32,960 body headquartered in Riyadh, it is sometimes

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00:53:32,960 --> 00:53:36,920 hard to get all of those member states together to actually talk to each other.

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00:53:36,920 --> 00:53:39,840 So we're we're hopeful on that.

967

00:53:39,840 --> 00:53:41,800 The with with all things.

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00:53:41,800 --> 00:53:44,840

I, the World Government Summit is hosted,



00:53:45,120 --> 00:53:48,000 in Dubai every February, hosted by the minister of Al.

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00:53:48,000 --> 00:53:52,680 There, lots of ongoing conversations with the Dubai Future Forum,

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00:53:53,880 --> 00:53:55,800 Foundation, rather

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00:53:55,800 --> 00:54:00,360 on on making the UAE and Al regulatory sandbox.

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00:54:00,720 --> 00:54:03,760 So trying to get get the balance of,

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00:54:03,760 --> 00:54:07,520 you know, not stifling innovation and creativity, but

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00:54:07,520 --> 00:54:11,720 also protecting what needs to be protected and making it safe for everybody to use.

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00:54:12,440 --> 00:54:17,000 So the minister is very keen on, on those, sort of guardrails.

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00:54:17,800 --> 00:54:21,400 Obviously we're going to leverage our new MoU with the UAE.

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00:54:21,800 --> 00:54:26,240



The assistant undersecretary for IP, is has an open door policy.

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00:54:26,240 --> 00:54:27,760 It's wonderful.

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00:54:27,760 --> 00:54:31,960 You know, as much work as we can do there in building their examiners

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00:54:31,960 --> 00:54:35,160 capabilities, so that they don't have to outsource those,

982

00:54:36,280 --> 00:54:38,720 those tasks anymore.

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00:54:38,720 --> 00:54:42,720 And, and I know we're not talking we're focused on the Gulf right

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00:54:42,720 --> 00:54:48,560 now, but, in Egypt, there is a new, chair of the Egyptian IP authority.

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00:54:49,200 --> 00:54:51,960 It's a minister level, position.

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00:54:51,960 --> 00:54:57,160 He is, is currently, you know, doing a lot of housekeeping, but he has a big job.

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00:54:57,160 --> 00:55:00,160 And we're, in conversations with him, hopefully



00:55:01,320 --> 00:55:04,280 leaning towards more substantive conversations in a few months,

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00:55:04,280 --> 00:55:08,520 maybe in Q2, and actually shaping

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00:55:08,520 --> 00:55:11,520 some of Egypt's,

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00:55:11,720 --> 00:55:13,200 everything.

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00:55:13,200 --> 00:55:16,280 Honestly, it's all it's all being consolidated.

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00:55:16,280 --> 00:55:17,640 It's a it's a fresh start.

994

00:55:17,640 --> 00:55:20,280 It's it's actually a really exciting time.

995

00:55:20,280 --> 00:55:22,280 And and we're in close touch with him.

996

00:55:22,280 --> 00:55:27,440 So it's a, it's a promising, promising time for next year. Yes.

997

00:55:27,640 --> 00:55:30,640 Sounds like not much going on.

998

00:55:31,200 --> 00:55:33,600 That that that's that's exciting.



00:55:33,600 --> 00:55:36,480

And please, you know,

obviously use this as a, as a resource.

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00:55:37,840 --> 00:55:39,560

So, Matt, same same question.

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00:55:39,560 --> 00:55:41,920

What is in your wish list for 2025?

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00:55:41,920 --> 00:55:43,760

Wish list on the upside.

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00:55:43,760 --> 00:55:46,560

Yeah. Yeah.

1004

00:55:46,560 --> 00:55:50,760

You know, in Asean, there's no shortage of issues that we can address, right?

1005

00:55:51,320 --> 00:55:54,040

And there's so much change going on in the region.

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00:55:54,040 --> 00:55:57,800

You know, we talked about Indonesia

finally amending their patent laws, but,

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00:55:58,320 --> 00:55:59,400

that's just a drop in the bucket.

1008

00:55:59,400 --> 00:56:02,880

So many other countries are,

making changes as well.



00:56:03,280 --> 00:56:07,560 For example, in Thailand, they're doing a second amendment to the copyright law.

1010 00:56:07,560 --> 00:56:10,200

They just acceded to the.

1011

00:56:10,200 --> 00:56:13,200

Now they're working on amendments to accede to the,

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00:56:13,840 --> 00:56:15,240

in Vietnam.

1013

00:56:15,240 --> 00:56:18,000

Just last year,

they implemented a comprehensive new IP

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00:56:18,000 --> 00:56:22,320

law covering everything from patents, trademarks, trade secrets, enforcement,

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00:56:23,040 --> 00:56:26,040

even in Myanmar,

with everything going on in that country,

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00:56:26,440 --> 00:56:29,640

somehow in the last year and a half,

two years, they found a way to implement

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00:56:29,640 --> 00:56:33,480

all four of their IP laws

and set up an IP office that just started

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00:56:33,720 --> 00:56:37,360

accepting trademark applications,

patent applications, just last month.



00:56:38,040 --> 00:56:40,600 So there's a tremendous amount of change going on in the region.

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00:56:40,600 --> 00:56:43,240 And for us, we try to be a good partner.

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00:56:43,240 --> 00:56:47,720 We try to help where we can, provide assistance, technical training.

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00:56:48,440 --> 00:56:51,000 One of the tools in our toolbox is,

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00:56:51,000 --> 00:56:53,520 Asean regional, programs that we do.

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00:56:53,520 --> 00:56:56,560
We have a coordination agreement with the Asean Secretariat

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00:56:56,920 --> 00:56:59,920 that allows us to do training programs where we bring together

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00:57:00,160 --> 00:57:04,560 all ten of the Asean countries, along with our USG resources

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00:57:04,560 --> 00:57:07,680 like Htsci on enforcement, our Al chips,

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00:57:07,680 --> 00:57:10,680 DOJ, our PTO team as well.



00:57:10,800 --> 00:57:13,880 So we're able to use that to have the Asean countries

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00:57:14,160 --> 00:57:17,960 talk to us, talk to each other more importantly about some of the best

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00:57:17,960 --> 00:57:22,800 practices they use, some of the insight they see and, share experiences that way.

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00:57:23,120 --> 00:57:26,440 And we're lucky enough to be able to do that 7 to 8 times a year.

1033

00:57:27,160 --> 00:57:31,680 We actually lay out a proposed program schedule for the Asean Secretariat.

1034

00:57:32,360 --> 00:57:35,120 They give us feedback, and then we finalize a program,

1035

00:57:35,120 --> 00:57:37,320 and it all takes place during our fiscal year.

1036

00:57:37,320 --> 00:57:39,360 So that's a

that's a great resource to have.

1037

00:57:39,360 --> 00:57:40,680 And something that's been really effective.



00:57:40,680 --> 00:57:44,880 I think, I mentioned a couple days ago we just celebrated the 20th

1039

00:57:44,880 --> 00:57:48,480 anniversary of that agreement, which was quite a milestone.

1040

00:57:48,760 --> 00:57:51,480 It was the first time, any, U.S.

1041

00:57:51,480 --> 00:57:55,440 government agency had ever entered into our formal relationship with Asean.

1042

00:57:55,920 --> 00:57:58,920 So to celebrate 20 years of that, it is quite an accomplishment.

1043

00:57:59,400 --> 00:58:03,800 But that MOU has allowed us to do so much work and build all these partnerships.

1044

00:58:03,800 --> 00:58:06,800 So I think that's something that we'll continue to use in the future.

1045

00:58:06,920 --> 00:58:09,760 And then in addition, we also do bilateral training.

1046

00:58:09,760 --> 00:58:14,160 For example, talking about Indonesia, we get a lot of stakeholder,

1047

00:58:14,880 --> 00:58:18,720 concern about things like, bad faith



trademark applications.

1048

00:58:18,960 --> 00:58:21,720

So last year we went down to Jakarta,

1049

00:58:21,720 --> 00:58:25,200

we set up a two day program

with our trademark experts explaining

1050

00:58:25,200 --> 00:58:28,600

bad faith applications, some of the tools we use in the US to address that.

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00:58:29,160 --> 00:58:31,200

So potentially that can be

1052

00:58:31,200 --> 00:58:34,120

incorporated into what Indonesia

is going to do with their guidelines.

1053

00:58:34,120 --> 00:58:37,920

So, between the bilateral training

and our regional training,

1054

00:58:38,080 --> 00:58:41,080

I think we have a very, action packed year coming up.

1055

00:58:41,400 --> 00:58:43,840

I have one more thing I do predict,

1056

00:58:43,840 --> 00:58:47,840

and I know I've said this in years before there's going to be a CMO in the UAE.

1057

00:58:51,440 --> 00:58:54,440



At some point in 2025,

1058

00:58:54,720 --> 00:58:57,720

I think I heard George there.

1059

00:58:57,920 --> 00:59:00,760

Know, but

but I think some of the, the, the,

1060

00:59:00,760 --> 00:59:04,640

the technical work they all do

really is helping advance these issues.

1061

00:59:04,640 --> 00:59:06,920

And as I mentioned earlier,

it's it's a tough environment,

1062

00:59:06,920 --> 00:59:11,080

but taking things down to the technical level and just continuing to push

1063

00:59:11,080 --> 00:59:12,480

is going a long way.

1064

00:59:12,480 --> 00:59:16,400

And we can we're seeing we're seeing results of all that that could work.

1065

00:59:16,400 --> 00:59:19,720

So just let me again, just thank you

all for what you're doing.

1066

00:59:19,720 --> 00:59:23,400

You guys are truly the crown jewel

and we are all incredibly grateful for



00:59:23,400 --> 00:59:26,960 not just what you do for the, you know, us, but also us stakeholders.

1068

00:59:26,960 --> 00:59:28,200

It's it's incredible.

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00:59:28,200 --> 00:59:30,720

And thank you for taking your calls.

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00:59:30,720 --> 00:59:31,560

Appreciate that very much.

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00:59:31,560 --> 00:59:33,000

And Pete George will take you for lunch.

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00:59:36,280 --> 00:59:38,760

So thank you.

1073

00:59:38,760 --> 00:59:41,760

Thank you.

1074

01:00:02,440 --> 01:00:09,200

Yes. Okay.

1075

01:00:09,920 --> 01:00:12,920

Thank you.

1076

01:00:17,640 --> 01:00:20,160

Oh, my gosh, I don't want to jinx it,

but we're on time, actually.

1077

01:00:20,160 --> 01:00:22,200

Perfectly. So this is great.



01:00:22,200 --> 01:00:22,800 Okay, wonderful.

1079

01:00:22,800 --> 01:00:24,560

Let's give them

another round of applause, please.

1080

01:00:24,560 --> 01:00:25,880

Thank you again so much.

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01:00:25,880 --> 01:00:28,880

We appreciate all your insight.

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01:00:29,640 --> 01:00:30,560

And of course, now

1083

01:00:30,560 --> 01:00:33,960

it is my honor

to announce our Latin America panel,

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01:00:33,960 --> 01:00:36,200

which will be moderated by Amanda Denton,

Senior

1085

01:00:36,200 --> 01:00:39,840

counsel for Global Policy

at the Entertainment Software Association.

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01:00:40,200 --> 01:00:43,760

And joining

her will be Claudia with us, Maria Beatriz

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01:00:43,760 --> 01:00:46,760

de Law and Jennifer Czajkowski.

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01:01:12,720 --> 01:01:15,720



Thank you for seeing everyone.

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01:01:16,480 --> 01:01:18,840

Thank you so much.

1090

01:01:18,840 --> 01:01:21,080 For coming up. I feel like we're.

1091

01:01:21,080 --> 01:01:25,320

This is the marathon of visits for you.

1092

01:01:25,320 --> 01:01:29,600

I know, so we're always so appreciative that you can come to DC, and,

1093

01:01:30,560 --> 01:01:31,200

And the chamber's

1094

01:01:31,200 --> 01:01:34,960 round table is especially helpful

to bring together all the different,

1095

01:01:36,360 --> 01:01:38,240

industries

and people that you're talking to.

1096

01:01:38,240 --> 01:01:42,000

But I know that this is a really,

strenuous week for you.

1097

01:01:42,000 --> 01:01:45,000

So thank you for for doing this

and for being here.

1098

01:01:45,480 --> 01:01:48,320

So I'm Amanda Denton, I'm



## with the Entertainment Software

1099

01:01:48,320 --> 01:01:51,880

Association, and, I think we just

1100

01:01:51,880 --> 01:01:55,200

briefly had some of your, introduction.

1101

01:01:55,240 --> 01:01:58,560

So I wonder if, maybe first,

1102

01:01:59,280 --> 01:02:02,280

I'll just turn it over to each of you.

1103

01:02:02,520 --> 01:02:04,080

We'll start with Claudia.

1104

01:02:04,080 --> 01:02:06,960

And, if you could just,

1105

01:02:06,960 --> 01:02:10,680

you know, maybe give a little bit

more of your, introduction and background

1106

01:02:10,680 --> 01:02:14,240

and tell us, what do you think?

1107

01:02:15,000 --> 01:02:18,720

So starting with Mexico,

what do you think is the biggest

1108

01:02:18,720 --> 01:02:21,800

highlight we should really know about

either from the past year or.



01:02:21,800 --> 01:02:24,000 What are you looking forward to in the coming year?

1110

01:02:24,000 --> 01:02:25,080 I'll let you take the floor.

1111

01:02:26,640 --> 01:02:29,160 Thank you, Amanda, and

1112

01:02:29,160 --> 01:02:33,200 thank you all for hosting us today.

1113

01:02:33,200 --> 01:02:33,920 This morning.

1114

01:02:33,920 --> 01:02:36,920 We're really happy to participate.

1115

01:02:37,120 --> 01:02:38,440 My name is Claudia Rojas.

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01:02:38,440 --> 01:02:42,800 I am the senior legal IP specialist cover covering

1117

01:02:42,800 --> 01:02:45,800 Mexico, Central America and the Caribbean,

1118

01:02:45,800 --> 01:02:48,800 and I am based in Mexico City.

1119

01:02:49,400 --> 01:02:54,360

We currently do not have an attache, so I am trying to step up to the plate



1120 01:02:54,360 --> 01:02:57,480 and do both jobs as well as I can.

1121 01:02:58,480 --> 01:03:02,600 So note what's been happening

1122 01:03:02,720 --> 01:03:05,720 that in Mexico that,

1123 01:03:06,480 --> 01:03:11,280 helps IP and the latest is that, well, you know,

1124 01:03:11,280 --> 01:03:15,520 you all know that, there's a new administration.

1125 01:03:15,720 --> 01:03:19,520 It started in October 1st, 2024.

1126 01:03:20,520 --> 01:03:24,280 President Claudia Shane Chamberlain is the new

1127 01:03:24,280 --> 01:03:28,120 the first woman president in Mexico.

1128 01:03:28,680 --> 01:03:31,680 She is a scientists, scientist.

1129 01:03:31,880 --> 01:03:37,160 She holds, a PhD in engineering and engineering.

1130 01:03:37,720 --> 01:03:40,920



So with that, it looks like she's interested

1131

01:03:40,920 --> 01:03:44,560

in innovation and advancing innovation.

1132

01:03:45,120 --> 01:03:47,400

Protecting IP.

1133

01:03:48,760 --> 01:03:51,760

She named,

1134

01:03:51,840 --> 01:03:55,640

the new director of,

Mexican Institute of Industrial Property.

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01:03:55,640 --> 01:03:58,640

That's equivalent to USPTO.

1136

01:03:58,960 --> 01:04:01,960

And I guess,

1137

01:04:03,160 --> 01:04:07,120

the main news

is that when we met with him,

1138

01:04:07,560 --> 01:04:11,160

he agreed to meet with us on October 15th.

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01:04:11,160 --> 01:04:14,160

So he had just

been appointed on October 10th.

1140

01:04:14,880 --> 01:04:17,880

So he said,



01:04:17,880 --> 01:04:22,480

I am having a, fight against piracy.

1142

01:04:22,920 --> 01:04:24,800

I want to combat it.

1143

01:04:24,800 --> 01:04:26,840

I'm having a frontal fight.

1144

01:04:26,840 --> 01:04:30,880

And he's already started his first race

1145

01:04:30,880 --> 01:04:33,880

in downtown, downtown Mexico City.

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01:04:34,040 --> 01:04:36,840

But he's going to have them all around

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01:04:36,840 --> 01:04:40,160

the Mexican Republic in the 32 states.

1148

01:04:41,040 --> 01:04:45,560

He was also very specific to tell us,

I want to get Mexico

1149

01:04:45,560 --> 01:04:48,560

of the special 301 list,

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01:04:49,080 --> 01:04:52,080

and I want to comply with the Usmca.

1151

01:04:52,440 --> 01:04:57,320

So I like the word a lot.



01:04:58,000 --> 01:05:01,120 Let's be, cautiously optimistic,

1153

01:05:01,640 --> 01:05:04,400 but it looks like there's political

1154

01:05:04,400 --> 01:05:07,440 will from we from what we had seen,

1155

01:05:08,880 --> 01:05:09,520 in the past

1156

01:05:09,520 --> 01:05:12,720 administration during the full six years,

1157

01:05:12,720 --> 01:05:17,880 there was very little to almost none and no enforcement.

1158

01:05:18,240 --> 01:05:24,160 So this scenario looks promising, and I'll stop there.

1159

01:05:24,920 --> 01:05:26,560 But it really is promising.

1160

01:05:26,560 --> 01:05:29,560 And, I know you've been working hard to help

1161

01:05:29,960 --> 01:05:34,800 the new director come to DC and, and,

1162

01:05:34,880 --> 01:05:38,120 you know, engage with us, hear more about the plans



1163 01:05:38,120 --> 01:05:42,000 and, and hopefully give us a chance to input,

1164

01:05:42,360 --> 01:05:45,280 give some input into the priorities that we're looking for.

1165

01:05:45,280 --> 01:05:49,720 So, thank you so much for, you know, keeping us posted

1166

01:05:49,720 --> 01:05:52,720 and alerting us about his plans.

1167

01:05:53,520 --> 01:05:56,200 So that's a really great,

1168

01:05:56,200 --> 01:05:59,880 look ahead for the coming year, I think. So.

1169

01:06:00,160 --> 01:06:00,960 All right, Maria.

1170

01:06:00,960 --> 01:06:03,960 Beatrice, would you like to tell us about,

1171

01:06:04,480 --> 01:06:07,160 what you think is the biggest thing we need to know?

1172

01:06:07,160 --> 01:06:09,880 That's been happening or will happen in Brazil.



01:06:09,880 --> 01:06:11,680 Okay. Good morning everyone.

1174

01:06:11,680 --> 01:06:12,840 Good morning. Amanda.

1175

01:06:12,840 --> 01:06:16,400 My name is Maria Beatrice de Lori, and I'm the IP

1176

01:06:16,400 --> 01:06:20,160 advisor for Mercosur, region based in Rio.

1177

01:06:21,160 --> 01:06:21,880 It's great

1178

01:06:21,880 --> 01:06:24,960 to be back to DC, especially in this time of the year.

1179

01:06:24,960 --> 01:06:29,280 Even though I don't like the code, I love Christmas, so I'm enjoying it a lot.

1180

01:06:29,760 --> 01:06:34,560 Very busy time here, but it seems that Brasilia today

1181

01:06:34,880 --> 01:06:38,920 decided to be busier than any other place. Wow.

1182

01:06:39,080 --> 01:06:44,040 So I'm bringing two pieces of news very quickly,



01:06:44,040 --> 01:06:49,440 but fresh from the overnight number one, fresh from the overnight, chills.

1184

01:06:49,440 --> 01:06:54,920 These are the days in which Brazilian Al and Pi, the IP office publishes

1185

01:06:55,520 --> 01:06:59,840 publishes

its gazette in the Gazette today,

1186

01:07:00,080 --> 01:07:03,680 regulations for Brazil's participation

1187

01:07:03,880 --> 01:07:07,080 in going global were published.

1188

01:07:07,600 --> 01:07:12,840

Who it starts to function in January 1st.

1189

01:07:13,560 --> 01:07:15,400 It still,

1190

01:07:15,400 --> 01:07:19,800

has a cap limit of applications per year.

1191

01:07:20,160 --> 01:07:25,320

We are not too happy with that yet, but the number has increased a lot.

1192

01:07:25,680 --> 01:07:30,720

It came from this year 800 applications



01:07:30,720 --> 01:07:34,520 for a year to 3200.

1194

01:07:34,840 --> 01:07:37,840

So let's keep an eye out on this number.

1195

01:07:37,840 --> 01:07:41,600

And considering that the US companies

are the ones

1196

01:07:41,600 --> 01:07:45,960

that heavily use

the system, be in the lookout.

1197

01:07:45,960 --> 01:07:48,960

Make sure you use it before,

1198

01:07:49,440 --> 01:07:51,960

the possibility of doing so expires.

1199

01:07:51,960 --> 01:07:54,080

Number one. Number two.

1200

01:07:55,200 --> 01:08:00,400

So yesterday, this seventh draft of the

1201

01:08:00,680 --> 01:08:05,680

Al bill passed in one commission

at the Senate. Yes.

1202

01:08:05,680 --> 01:08:08,920

Seventh, we right now have,

1203

01:08:09,240 --> 01:08:12,240

I believe, 11 amendments to the bill.



1204 01:08:12,600 --> 01:08:15,960 And there is one particular portion in the main bill

1205 01:08:16,000 --> 01:08:19,560 concerning copyright and how it's going to be treated.

1206 01:08:20,760 --> 01:08:24,000 It's essentially good, but we are still monitoring

1207 01:08:24,000 --> 01:08:28,280 because these days it's not always clear

1208 01:08:28,280 --> 01:08:31,280 what's the final version that has been approved?

1209 01:08:32,760 --> 01:08:35,800 Today we expect to have

1210 01:08:35,800 --> 01:08:38,880 the voting at the plenary of the Senate.

1211 01:08:39,120 --> 01:08:42,960 If that's approved, it will go back to the chamber.

1212 01:08:43,200 --> 01:08:46,200 So a lot of movement coming up.

1213 01:08:47,160 --> 01:08:49,800 I've heard all sorts of comments.



01:08:49,800 --> 01:08:52,280 No way it's going to be voted today.

1215

01:08:52,280 --> 01:08:54,760 It's going to be approved today for sure.

1216

01:08:54,760 --> 01:08:59,880 So Brasilia is essentially, giving me all sorts of signs.

1217

01:08:59,880 --> 01:09:02,160 Let's see what what prevails.

1218

01:09:03,320 --> 01:09:05,120 Well, that really is big news.

1219

01:09:05,120 --> 01:09:07,920 I know there were hundreds

1220

01:09:07,920 --> 01:09:10,960 of comments made to the Senate.

1221

01:09:11,160 --> 01:09:13,680 I believe, if that's right.

1222

01:09:13,680 --> 01:09:18,560

Do you think that there will be a lot of work done at the chamber?

1223

01:09:19,280 --> 01:09:22,280 Will there be more opportunity for input now that, you know, there's

1224

01:09:22,280 --> 01:09:27,040 been a drastic change from the previous AI bill until this one?



01:09:27,840 --> 01:09:30,920 Do you think that there will be an opportunity to weigh in

1226

01:09:31,080 --> 01:09:34,080 on this next draft?

1227

01:09:34,920 --> 01:09:40,560 In general terms, I think there is always opportunity, because we never know

1228

01:09:40,560 --> 01:09:44,080 what are the political forces going on behind the scenes.

1229

01:09:44,080 --> 01:09:47,880 We just know there are many, so it's always good

1230

01:09:47,880 --> 01:09:51,120 to make sure you present your opinion,

1231

01:09:51,120 --> 01:09:56,440 your vote through different, channels to consultations,

1232

01:09:56,440 --> 01:09:59,440 to presentations, through hearings,

1233

01:09:59,640 --> 01:10:02,160 to letters to congressmen and women.

1234

01:10:03,320 --> 01:10:05,280 I think.



01:10:05,280 --> 01:10:06,520

I was I'm Brazilian.

1236

01:10:06,520 --> 01:10:10,080 I was born in Brazil in a time where we had a dictatorship.

1237

01:10:10,280 --> 01:10:13,160 So we are kind of still learning how

1238

01:10:13,160 --> 01:10:16,160 to do the democracy exercise.

1239

01:10:16,240 --> 01:10:20,640 So I think the more we participate as companies,

1240

01:10:20,640 --> 01:10:23,640 as international collaborators,

1241

01:10:24,240 --> 01:10:27,240 the more robust the results will be.

1242

01:10:28,240 --> 01:10:30,440

Fantastic. So,

1243

01:10:30,440 --> 01:10:33,440

tell me more about the region generally.

1244

01:10:33,960 --> 01:10:37,560 And if you could just remind us of the, the countries that you

1245

01:10:37,880 --> 01:10:41,160

personally cover, if you're feeling up



to covering the region.

1246

01:10:41,440 --> 01:10:45,440

So, yeah,

we currently cover, the Mercosur region,

1247

01:10:45,720 --> 01:10:49,360 which is Argentina, Brazil, Paraguay, Uruguay

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01:10:49,640 --> 01:10:52,400

and also Venezuela, which is a member, but

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01:10:52,400 --> 01:10:55,400

it's, suspended member.

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01:10:55,680 --> 01:10:56,160

Okay, great.

1251

01:10:56,160 --> 01:10:59,720

So any other big news in the region

we should know about?

1252

01:11:00,680 --> 01:11:03,160

Okay. I think,

1253

01:11:03,160 --> 01:11:06,440

let's say let's start with Argentina.

1254

01:11:06,800 --> 01:11:10,160

A lot of movements in that country,

a political,

1255

01:11:10,440 --> 01:11:13,800

important political change

with President Meli.



01:11:14,240 --> 01:11:18,280 But I'll just mention one point that was very controversial

1257

01:11:18,280 --> 01:11:21,400 throughout the year, which was the decree on

1258

01:11:21,400 --> 01:11:24,520 copyrights, this particular decree.

1259

01:11:24,800 --> 01:11:26,600 And let's pay attention.

1260

01:11:26,600 --> 01:11:28,480 It's a decree, not a law.

1261

01:11:28,480 --> 01:11:28,920 Okay.

1262

01:11:28,920 --> 01:11:33,000 So it's a different level of, legal instrument.

1263

01:11:33,440 --> 01:11:37,560

This decree, changes the interpretation

1264

01:11:37,560 --> 01:11:41,760 or hopes to change the interpretation of what is,

1265

01:11:42,720 --> 01:11:45,720 public reproduction of works.



01:11:46,200 --> 01:11:50,800 The goal is essentially to exclude hotel house,

1267

01:11:51,640 --> 01:11:56,440 Airbnbs and party venues from the interpretation

1268

01:11:56,680 --> 01:12:01,400 that that is encompassed in, in, public performance.

1269

01:12:02,040 --> 01:12:02,520 Thank you.

1270

01:12:02,520 --> 01:12:06,440 I know we've been following this and, hoping this type of thing

1271

01:12:06,440 --> 01:12:07,280 doesn't catch fire.

1272

01:12:07,280 --> 01:12:10,280 So thanks for alerting us about that.

1273

01:12:11,080 --> 01:12:15,040

Jennifer,

could you tell us what you would say

1274

01:12:15,040 --> 01:12:18,920 are your highlights in Colombia now that you've had a chance to acclimate

1275

01:12:18,960 --> 01:12:23,400 and, and, you know, any other updates you want to sure.



01:12:23,400 --> 01:12:24,160

Preview for us?

1277

01:12:24,160 --> 01:12:29,040

Yes, I'm Jennifer Czajkowski,

I'm the attache for the Andean Community.

1278

01:12:29,040 --> 01:12:29,760

And Chile.

1279

01:12:29,760 --> 01:12:32,880

So I cover, Ecuador, Bolivia, Peru,

1280

01:12:32,880 --> 01:12:35,880

Colombia and Chile.

1281

01:12:36,120 --> 01:12:38,720

A highlight in the entire region.

1282

01:12:38,720 --> 01:12:40,800

This year has been the activity

1283

01:12:40,800 --> 01:12:44,160

with regard to anti-piracy

and anti-counterfeiting efforts.

1284

01:12:44,560 --> 01:12:48,960

All of the countries have seemed to have

at least, participated in some way.

1285

01:12:49,280 --> 01:12:52,680

And that in a cross-regional way,

1286

01:12:53,520 --> 01:12:58,200

with regard to, those efforts,



one of the big efforts was actually,

1287

01:12:58,600 --> 01:13:02,080 the operation 404, that is a initiative of Brazil.

1288

01:13:02,080 --> 01:13:05,080 Peru joined has been has been joining in on that.

1289

01:13:05,360 --> 01:13:08,360 And they were one of the biggest participants in,

1290

01:13:08,360 --> 01:13:11,360 phase seven, which was in this past September,

1291

01:13:11,400 --> 01:13:15,640 this past July, even Bolivia got in on the act of anti-counterfeiting,

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01:13:15,840 --> 01:13:19,080 hosting the Elac conference in Santa Cruz,

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01:13:19,680 --> 01:13:23,120 where that a lot of, participants came from all over Latin America.

1294

01:13:23,120 --> 01:13:26,720 The, it's the Latin America Anti-Counterfeiting coalition.

1295 01:13:27,880 --> 01:13:29,440 And they had a,



01:13:29,440 --> 01:13:32,720 12 principles that came up known as the Santa Cruz principles

1297

01:13:32,720 --> 01:13:36,680 that came out of that, for best practices for anti-counterfeiting.

1298

01:13:37,400 --> 01:13:40,960 We also had a series of, of events throughout Peru,

1299

01:13:41,840 --> 01:13:45,560 hosted in part by the international Anti-Counterfeiting coalition.

1300

01:13:46,160 --> 01:13:49,160 Produces, the ministry productions

1301

01:13:50,840 --> 01:13:52,880 Commission against customs,

1302

01:13:52,880 --> 01:13:56,200 crimes and counterfeiting, and anti-piracy.

1303

01:13:56,880 --> 01:13:59,280 And so everybody seems to be getting in on the act.

1304

01:13:59,280 --> 01:14:00,840 There's been side blocking.

1305

01:14:00,840 --> 01:14:03,680

There's been, other raid operations.



01:14:03,680 --> 01:14:07,400 So we are seeing that, as a very positive development.

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01:14:07,760 --> 01:14:11,520 As far as continued the fight, within the region,

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01:14:12,040 --> 01:14:16,200 and also, the acts of public awareness

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01:14:16,200 --> 01:14:19,560 and to make people, understand

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01:14:19,560 --> 01:14:24,720 the impact of counterfeiting and what impact digital piracy has.

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01:14:24,880 --> 01:14:27,960 A lot of people don't have any awareness of the fact that when they go and buy

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01:14:27,960 --> 01:14:31,560 this box, that seems like you can just get it at a store

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01:14:31,560 --> 01:14:34,800 and it has a trademark on it, and it looks really great and it

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01:14:35,400 --> 01:14:38,320 but it's all fake and it's all, it's all counterfeit.

1315

01:14:38,320 --> 01:14:41,280 So we're trying to give some more awareness to,



01:14:41,280 --> 01:14:45,000 that which I think is the next challenge for the next coming year.

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01:14:45,960 --> 01:14:46,680 Really helpful.

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01:14:46,680 --> 01:14:49,800 I know operation 404 has just grown

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01:14:49,800 --> 01:14:53,760 and, affect and reach and, it's really great news

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01:14:53,760 --> 01:14:57,680 that this excitement around it is, is catching one.

1321

01:14:58,960 --> 01:15:02,760 Okay, so let's maybe just touch on a few specific questions.

1322

01:15:02,760 --> 01:15:05,160 I'll start with you, Claudia.

1323

01:15:05,160 --> 01:15:08,960 You know, we are all, of course, anticipate getting,

1324

01:15:09,560 --> 01:15:13,080 that, Usmca can, you know,

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01:15:13,440 --> 01:15:18,160 rounding out the remaining obligations with Mexico.



01:15:18,480 --> 01:15:21,800 I wonder if you could tell us, what you see happening

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01:15:21,800 --> 01:15:25,120 with the, outstanding IP commitments.

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01:15:25,480 --> 01:15:29,560 Biopharmaceutical patent enforcement, patent term restoration,

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01:15:29,560 --> 01:15:34,160 and then, measures to implement a comprehensive patent linkage mechanism.

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01:15:35,160 --> 01:15:38,400 And I know, you know, we're also looking at things that,

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01:15:38,800 --> 01:15:41,600 positive things that did happen for Usmca

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01:15:41,600 --> 01:15:45,360 because of the Constitutional Court, decisions recently.

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01:15:45,360 --> 01:15:48,600 So, what can you tell us about what

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01:15:48,600 --> 01:15:52,400 we should be looking for, in the coming year on those items?

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01:15:53,760 --> 01:15:54,240

Sure.



1336 01:15:54,240 --> 01:15:55,920 Well, 1337 01:15:55,920 --> 01:15:59,520 positive things that happened last year. 1338 01:16:00,720 --> 01:16:02,520 First, 1339 01:16:02,520 --> 01:16:06,520 regarding the, constitutional challenge to the, 1340 01:16:06,920 --> 01:16:09,920 copyright law to the amended, 1341 01:16:10,560 --> 01:16:14,400 copyright law and, and and also amendments 1342 01:16:14,400 --> 01:16:17,400 to the Criminal Code. 1343 01:16:18,640 --> 01:16:20,160 That constitutional challenge 1344 01:16:20,160 --> 01:16:23,480 had been pending for four years. 1345 01:16:23,520 --> 01:16:26,480 So the IP law passed 1346

01:16:26,480 --> 01:16:30,920

and then the constitutional challenge

on July 20th 20th,



01:16:30,920 --> 01:16:34,840 to the copyright law on the Criminal Code were,

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01:16:35,880 --> 01:16:39,360 presented, filed on September of 2020.

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01:16:41,680 --> 01:16:44,320 The positive was that

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01:16:44,320 --> 01:16:47,320 that has been resolved and

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01:16:48,000 --> 01:16:51,360 constitutional amendment was the amendments

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01:16:51,360 --> 01:16:54,600 were, upheld favorably

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01:16:55,160 --> 01:17:00,240 and I had to I have to say, on the positives that

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01:17:00,840 --> 01:17:03,480 we organized on February

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01:17:03,480 --> 01:17:08,920 of 2024, copyright program, where members of the Supreme Court,

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01:17:08,920 --> 01:17:12,000 four members of the Supreme Court, participated,



01:17:12,000 --> 01:17:16,960

along with other government officials, but also industry.

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01:17:17,640 --> 01:17:21,480

And after that, in May, we got this,

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01:17:22,680 --> 01:17:27,120

positive news and industry said that, this

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01:17:28,560 --> 01:17:31,800

training that we organized helped a lot.

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01:17:31,920 --> 01:17:35,640

So that was

that was a positive the credence.

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01:17:35,640 --> 01:17:39,480

And thank you so much for all of the work that quickly went into that.

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01:17:39,960 --> 01:17:42,960

There was a lot of a lot of resounding applause in DC

........

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01:17:42,960 --> 01:17:44,040

after all of that took place.

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01:17:44,040 --> 01:17:45,960

So thank you for that.

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01:17:45,960 --> 01:17:46,920

You're most welcome.

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01:17:46,920 --> 01:17:48,840



I have to say.

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01:17:48,840 --> 01:17:52,400

So now turning into,

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01:17:53,160 --> 01:17:56,160

the pharmaceutical arena,

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01:17:56,200 --> 01:17:58,520

there was also a positive

1371

01:17:58,520 --> 01:18:02,320

three positives during the year, too.

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01:18:02,400 --> 01:18:06,160

I'll point out too, because we had had

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01:18:07,200 --> 01:18:11,040

no response from press conferences,

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01:18:11,040 --> 01:18:14,760

the equivalent to FDA throughout the year.

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01:18:14,760 --> 01:18:18,000

We were we had been

knocking on their doors and they were,

1376

01:18:18,600 --> 01:18:22,080

I would have to say, reluctant

to meet with us,

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01:18:22,080 --> 01:18:25,080

not only with us, but also with industry

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01:18:25,400 --> 01:18:28,880



and finally, finally in in May,

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01:18:28,960 --> 01:18:31,960 we had a meeting with them,

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01:18:32,400 --> 01:18:35,280 and that meeting turned into,

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01:18:36,880 --> 01:18:39,840 participation from coffee police,

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01:18:39,840 --> 01:18:45,720 also in, training on linkage, specifically in the linkage process

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01:18:46,080 --> 01:18:49,440 that took place at the global intellectual property

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01:18:49,480 --> 01:18:52,800 Academy of the USPTO, where we brought

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01:18:53,520 --> 01:18:56,520 four members of, coffee police,

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01:18:57,240 --> 01:19:00,320 MP members and the patent team

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01:19:00,320 --> 01:19:03,400 weren't able to personally assist,

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01:19:03,720 --> 01:19:06,480 but they were online during the training.

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01:19:06,480 --> 01:19:09,160



So there was this exchange of best

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01:19:09,160 --> 01:19:13,320

practices on how MP and coffee police

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01:19:13,320 --> 01:19:17,800

could work together

to improve the linkage system.

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01:19:18,440 --> 01:19:23,840

We had previously spoken to industry on what were the ABCs

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01:19:23,840 --> 01:19:29,040

and all the technicalities

that needed to be out there.

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01:19:29,280 --> 01:19:32,960

So meaning the best practices, earnest this year.

1395

01:19:32,960 --> 01:19:36,920

And I have to thank him

because we had conversations with him

1396

01:19:37,360 --> 01:19:40,920

and he helped us, for this training.

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01:19:41,400 --> 01:19:46,720

So, coffee was very pleased

with this exchange of practices,

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01:19:48,600 --> 01:19:51,600

outcomes, positive outcomes,

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01:19:52,160 --> 01:19:55,160



## developed from that training

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01:19:55,840 --> 01:19:58,680 and then to the point

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01:19:58,680 --> 01:20:02,320

where and yes, I do have another positive

1402

01:20:02,880 --> 01:20:05,880 when when we met with the,

1403

01:20:07,400 --> 01:20:08,920 team of the Ministry

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01:20:08,920 --> 01:20:11,920 of Economy and also with IMB,

1405

01:20:12,120 --> 01:20:15,280

they said that they were already working

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01:20:15,280 --> 01:20:18,600

with coffee buddies

to work on the transparency.

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01:20:18,600 --> 01:20:21,600

Well, to have,

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01:20:21,840 --> 01:20:24,440

more linkage system to have the,

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01:20:24,440 --> 01:20:27,440

the linkage system be more transparent.

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01:20:28,560 --> 01:20:30,520

They've they've started working.



01:20:30,520 --> 01:20:34,440 They they're also in talks with the Ministry of Health.

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01:20:35,320 --> 01:20:38,560 In that meeting, they told us that it looks like,

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01:20:40,000 --> 01:20:43,160 the ABCs of the linkage

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01:20:43,160 --> 01:20:47,080 process will be published in the IP

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01:20:47,080 --> 01:20:51,840 regulations to the law during the first quarter of 2025.

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01:20:51,880 --> 01:20:54,200 That's what they estimate.

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01:20:54,200 --> 01:20:56,520 So that's news.

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01:20:56,520 --> 01:20:59,880 And those are positive news.

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01:21:00,360 --> 01:21:05,120 So again, from having no response from coffee police,

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01:21:05,520 --> 01:21:10,320 from having no news about the IP regulations coming out.



01:21:10,680 --> 01:21:16,080

And then starting with the start

of the new administration, it seems that,

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01:21:18,040 --> 01:21:19,840

it seems like a big push.

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01:21:19,840 --> 01:21:21,720

It seems like progress.

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01:21:21,720 --> 01:21:27,240

And again, we are, optimistic, about this.

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01:21:28,680 --> 01:21:31,440

That's what I can say about that topic.

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01:21:31,440 --> 01:21:33,040

Thank you so much.

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01:21:33,040 --> 01:21:34,680

Really a lot of work on into that.

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01:21:34,680 --> 01:21:37,080

And and it's much appreciated.

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01:21:37,080 --> 01:21:39,720

I think so

in just the time that we have left.

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01:21:39,720 --> 01:21:43,280

I'll, have a question for you, Jennifer.

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01:21:43,280 --> 01:21:49,080

And then I'm going to present a challenge

and, we'll see



01:21:49,080 --> 01:21:53,360 if there's anyone who has anything to chime in about how to accomplish it.

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01:21:53,360 --> 01:21:57,480 So, Jennifer, we know that Columbia, recently issued

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01:21:57,480 --> 01:22:01,080 its compulsory license for an HIV medication.

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01:22:01,520 --> 01:22:06,480 And, I just really like to hear from you about the specifics of the decision.

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01:22:06,480 --> 01:22:09,720 And what you think the bigger implications are about this,

1437

01:22:10,200 --> 01:22:13,560 and whether it's limited or could be broader.

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01:22:13,720 --> 01:22:16,720 I will be as quick and concise as I can.

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01:22:17,040 --> 01:22:22,240

The, the compulsory license, permits that the government can import or produce,

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01:22:22,800 --> 01:22:27,080 the dolutegravir, for HIV and that they can use it.



01:22:27,080 --> 01:22:29,000 The available means that they have

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01:22:29,000 --> 01:22:32,160 the mechanisms of even such as centralized purchases.

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01:22:32,760 --> 01:22:35,760 But they have to be able to, import and distribute it.

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01:22:36,360 --> 01:22:39,920 And we've been hearing that they don't have the means yet to do that.

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01:22:40,240 --> 01:22:43,240 So it's not taken effect as of yet.

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01:22:43,440 --> 01:22:46,440 There are only 16 more months left in the period of the license.

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01:22:46,440 --> 01:22:47,120 Anyway.

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01:22:47,120 --> 01:22:51,040

Because the patent expires in April of 26, I believe.

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01:22:51,880 --> 01:22:54,880 And so the impact on pricing and accessibility is,

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01:22:55,080 --> 01:22:57,080 kind of remains to be seen.



01:22:57,080 --> 01:23:02,040 There are reports that it would lower the, yearly price of the drug

1452 01:23:02,040 --> 01:23:07,760 for a patient from, \$1,235 a year to just \$45 a year.

1453 01:23:07,760 --> 01:23:08,640 So they're saying, oh,

1454 01:23:08,640 --> 01:23:13,320 we could treat 27 more people a year for what the drug originally cost.

1455 01:23:15,120 --> 01:23:17,520 But accessibility is going to depend on their ability

1456 01:23:17,520 --> 01:23:20,760 to actually distribute it because it's limited to government use.

1457 01:23:21,760 --> 01:23:24,760 What does this have an impact in the broader region?

1458 01:23:24,800 --> 01:23:27,720 Not anything so far,

1459 01:23:27,720 --> 01:23:32,000 that there hasn't been any other motions or movement in any of the

1460 01:23:32,000 --> 01:23:35,840 and other Andean Community countries, or even across the continent.



01:23:36,880 --> 01:23:39,880 Other countries have had experience in the past with,

1462

01:23:40,080 --> 01:23:42,720 experimenting with,

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01:23:42,720 --> 01:23:44,520 compulsory license to some or,

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01:23:44,520 --> 01:23:47,520 you know, to the lesser of, success.

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01:23:48,000 --> 01:23:50,160 You know, in some cases they were disasters.

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01:23:50,160 --> 01:23:54,080 So, it's not just going to be an open floodgate

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01:23:54,080 --> 01:23:57,160 at this point, by them having accomplished this.

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01:23:57,360 --> 01:24:01,000 And the drug itself is one of a three drug regimen.

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01:24:01,000 --> 01:24:04,320 So it's not even going to change the price of the other two drugs in the regimen.

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01:24:05,960 --> 01:24:07,520 So that there is the possibility



01:24:07,520 --> 01:24:10,920 that it's not going to have an overall that that much of an overall impact,

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01:24:11,240 --> 01:24:14,200 without having those other drugs available to.

1473

01:24:14,200 --> 01:24:16,200 Okay. Really helpful. Thank you.

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01:24:16,200 --> 01:24:16,600 All right.

1475

01:24:16,600 --> 01:24:18,960 Well, you might be saved by the bell,

1476

01:24:18,960 --> 01:24:21,960 but I'm going to put my challenge down anyway.

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01:24:22,640 --> 01:24:27,680 So in 2026, some of you have heard me start talking about this.

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01:24:27,680 --> 01:24:32,280 I'm very excited for the 30th anniversary of the Ypo internet treaties

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01:24:32,320 --> 01:24:34,040 being concluded.

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01:24:34,040 --> 01:24:37,320 And we have a lot to do in Latin America



01:24:37,320 --> 01:24:40,320

to fully implement the treaties and our,

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01:24:40,560 --> 01:24:45,160

TPA obligations, make sure that we have, criminal remedies available,

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01:24:46,080 --> 01:24:49,080 and just fully implement,

1484

01:24:49,080 --> 01:24:52,920

technological protection measures and their protections and the laws.

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01:24:53,320 --> 01:24:58,720

So my question for you and,

we talked about operation 404.

1486

01:24:58,720 --> 01:25:01,720

There's so much momentum behind that.

1487

01:25:01,880 --> 01:25:06,360

And having really those fully implemented

TPM provisions

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01:25:06,360 --> 01:25:09,520

and all of the criminal obligations associated with them,

1489

01:25:09,840 --> 01:25:13,280

I think, is there some way

that we can also build

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01:25:13,280 --> 01:25:17,040

momentum around this new wave

and get us to the finish line?



01:25:17,240 --> 01:25:19,080 I can weigh in real quickly on that.

1492

01:25:19,080 --> 01:25:22,160 I think we work very well across regionally,

1493

01:25:22,160 --> 01:25:26,600 so that we can work across the hemisphere and provide whatever

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01:25:26,680 --> 01:25:30,960 programing events, peer to peer workshops between countries.

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01:25:30,960 --> 01:25:33,320 If there's a country that does things very well

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01:25:33,320 --> 01:25:36,000 and we need to put them on the stage and give them the mic

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01:25:36,000 --> 01:25:40,200 and have them talk to others in their language and be an advocate for those,

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01:25:40,440 --> 01:25:42,800 we can make the connections within our regions

1499

01:25:42,800 --> 01:25:47,760 to who those, authorities are and provide them as a speakers



01:25:47,760 --> 01:25:51,760 and the leaders within the the Western Hemisphere.

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01:25:51,760 --> 01:25:55,760 So we'll be talking to each other and we'll be working on programing

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01:25:56,160 --> 01:25:59,640 for that, as well as for other, necessary treaty.

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01:26:00,000 --> 01:26:04,280 I've heard people are interested in having the patent law treaty proliferated.

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01:26:04,720 --> 01:26:06,840 Singapore was another one.

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01:26:06,840 --> 01:26:08,160 Madrid is always there.

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01:26:08,160 --> 01:26:11,920 So we we will definitely work on, on programing for that.

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01:26:12,720 --> 01:26:15,120 Yeah. And I just mentioned, that,

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01:26:16,200 --> 01:26:19,440

we are

working a lot together in other treaties.

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01:26:19,440 --> 01:26:22,440 So specifically talking about BCD,



01:26:23,160 --> 01:26:25,520 we had Brazilian officers

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01:26:25,520 --> 01:26:28,520 speaking to Chilean officers.

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01:26:28,560 --> 01:26:33,320 So this sort of regional approach, bringing those countries

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01:26:33,320 --> 01:26:38,120 who already joined a particular treaty to talk to officers,

1514

01:26:38,120 --> 01:26:43,280 to talk to authorities in other countries might be, strategy

1515

01:26:43,280 --> 01:26:48,000 to, to increase adherence to, to international treaties in general.

1516

01:26:48,240 --> 01:26:49,800 I think it is great.

1517

01:26:49,800 --> 01:26:53,120 Well, and if you are kicking some of the responsibility back to us

1518

01:26:53,120 --> 01:26:56,280 to to get those speakers to then challenge accepted.

1519

01:26:56,840 --> 01:26:59,400 Well, thank you so much, Amanda.



01:26:59,400 --> 01:27:02,400 Great to have here.

1521

01:27:31,880 --> 01:27:33,040 All right, as always.

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01:27:33,040 --> 01:27:36,040 One more round of applause, please.

1523

01:27:36,600 --> 01:27:37,120

Okay.

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01:27:37,120 --> 01:27:38,560

Thank you all so much.

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01:27:38,560 --> 01:27:39,080

All right.

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01:27:39,080 --> 01:27:42,400

And then finally, last

but certainly not least, in a region

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01:27:42,400 --> 01:27:45,400

where nothing absolutely is happening,

I'm sure as everyone knows,

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01:27:45,640 --> 01:27:50,120

we we're moving to our China panel, which will be moderated by Laurie Self,

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01:27:50,120 --> 01:27:53,680

senior Vice President and Council

Government Affairs at Qualcomm,

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01:27:53,680 --> 01:27:57,160

featuring Mike Mickelson,



Conrad Wang and Julie Schwartz.

1531

01:28:14,400 --> 01:28:17,280

Matters.

1532

01:28:17,280 --> 01:28:20,280

Center.

1533

01:28:33,040 --> 01:28:36,040

This is how we work together all the time.

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01:28:38,400 --> 01:28:38,800

Can you hear me?

1535

01:28:38,800 --> 01:28:41,400

Okay, okay.

1536

01:28:41,400 --> 01:28:43,680

So thank you so much.

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01:28:43,680 --> 01:28:46,680

As Ryan said,

we are saving the best for last.

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01:28:47,120 --> 01:28:48,160

IP in China.

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01:28:48,160 --> 01:28:50,320

That should be a short conversation.

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01:28:50,320 --> 01:28:53,320

I think we can wrap that up in 25 minutes.

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01:28:53,960 --> 01:28:54,720

So thank you.



01:28:54,720 --> 01:28:56,880

It's a pleasure to be here. And an honor.

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01:28:56,880 --> 01:29:00,560 And, as as all of our moderators have emphasized,

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01:29:00,560 --> 01:29:04,000 we are incredibly grateful for our IP

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01:29:04,320 --> 01:29:08,440 attachés and specialists, particularly in, in countries like China.

1546

01:29:09,720 --> 01:29:12,720 Mike, why don't I start with you?

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01:29:13,080 --> 01:29:15,960 Let's let's start with the an easy topic.

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01:29:15,960 --> 01:29:18,960

The phase one trade agreement with China,

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01:29:19,160 --> 01:29:22,800 which, went into effect in January of 2020,

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01:29:23,800 --> 01:29:27,280

included a variety of robust commitments

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01:29:27,280 --> 01:29:31,280 to improve intellectual property protection in areas like trade secrecy,



01:29:32,040 --> 01:29:34,880 counterfeiting, piracy, pharmaceutical patents,

1553

01:29:35,880 --> 01:29:38,400 at the time, you know, it was viewed as,

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01:29:38,400 --> 01:29:42,320 an important accomplishment in terms of securing those commitments.

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01:29:43,160 --> 01:29:45,960 How would you characterize the

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01:29:45,960 --> 01:29:50,320 the state of implementation by, by China with respect to those commitments?

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01:29:50,320 --> 01:29:53,320 Have you seen,

1558

01:29:53,400 --> 01:29:56,160 notable areas of progress?

1559

01:29:56,160 --> 01:29:57,680 What work remains to be done?

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01:29:57,680 --> 01:30:02,040 And I think, importantly, how do you think China currently views

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01:30:02,840 --> 01:30:06,880 that agreement and and its commitments under those under that agreement?

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01:30:06,880 --> 01:30:10,560



Do you do you think that that remains a priority,

1563

01:30:11,280 --> 01:30:14,280 for China and obviously for the U.S.?

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01:30:14,480 --> 01:30:15,600 Thanks for that question.

1565

01:30:15,600 --> 01:30:19,720 So I think it's helpful to maybe step back a little bit and take a look at,

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01:30:20,520 --> 01:30:23,520 kind of the basis for that agreement, which was,

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01:30:23,640 --> 01:30:26,120 you may recall the section 301 investigation

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01:30:26,120 --> 01:30:29,280 and not ultimately the report that came out of that on IPR

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01:30:29,280 --> 01:30:32,640 abuses, including, forced transfer of technology in China.

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01:30:33,280 --> 01:30:35,720 And so as a result of that, a majority of the commitments

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01:30:35,720 --> 01:30:38,480 that were in that agreement were intellectual property commitments.



1572 01:30:39,480 --> 01:30:41,160 And so,

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01:30:41,160 --> 01:30:44,320 you know, I think with that backdrop that, you know, I

1574

01:30:44,600 --> 01:30:48,840 a couple of years ago, I think in, after we've been into two years

1575 01:30:48,840 --> 01:30:51,840 into the agreement, I remember seeing a lot of,

1576 01:30:52,800 --> 01:30:55,640 vou know, perhaps two reports co

you know, perhaps two reports coming out that the agreement had expired.

1577 01:30:55,640 --> 01:30:57,000 First of all, it hasn't expired.

1578 01:30:57,000 --> 01:31:00,000 It only expires when a party terminates that agreement.

1579 01:31:00,120 --> 01:31:03,120 I think it was perhaps confused with that there were some,

1580 01:31:03,760 --> 01:31:06,800 purchase commitments in that agreement that, had two year,

1581 01:31:07,520 --> 01:31:11,840 commitments on on purchasing,



different products from the United States.

1582 01:31:11,840 --> 01:31:14,840 And, and I know that those commitments had not been met.

1583 01:31:15,400 --> 01:31:18,240 And so that's why I think you had a lot of that,

1584 01:31:18,240 --> 01:31:20,160 perhaps criticism of that agreement.

1585 01:31:20,160 --> 01:31:23,160 But if you take a look at the, the IP provisions,

1586 01:31:23,360 --> 01:31:25,640 I think it's, you know, of course it's a mixed bag.

1587 01:31:25,640 --> 01:31:28,320 But to China's credit, that they did

1588 01:31:28,320 --> 01:31:31,440 after, we entered into that agreement, they did,

1589 01:31:32,560 --> 01:31:34,440 adopt over 70 new

1590 01:31:34,440 --> 01:31:38,760 measures legislatively, to address IP issues

1591 01:31:38,760 --> 01:31:42,040



and try to fulfill their commitments under that agreement.

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01:31:42,760 --> 01:31:45,320 And, you know, the PTO team, along with USTR,

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01:31:45,320 --> 01:31:48,480 we were involved in, you know, technical calls.

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01:31:48,480 --> 01:31:53,040

And they were very supportive, I think, and cooperative in, in working with us to,

1595

01:31:53,600 --> 01:31:56,760 try to address many of those commitments that they made in that agreement.

1596

01:31:57,200 --> 01:32:01,480 And, and also, we were very busy with PTO team on,

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01:32:02,360 --> 01:32:05,360 responding to these new pieces of legislation and,

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01:32:05,360 --> 01:32:08,840 and working with them to see whether or not, they were,

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01:32:08,880 --> 01:32:12,640 you know, sufficient to meet some of those commitments in the phase one agreement.

1600

01:32:12,960 --> 01:32:17,240

Now, that there was



there's still a lot to be done.

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01:32:17,240 --> 01:32:22,080

I mean, there's more than half of those commitments that are remain unfulfilled.

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01:32:22,320 --> 01:32:23,160 And some of them are very

1603

01:32:24,240 --> 01:32:25,760

significant commitments.

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01:32:25,760 --> 01:32:26,840

I mean, we,

1605

01:32:26,840 --> 01:32:30,000

have, for example, I view probably one of the most important commitments

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01:32:30,000 --> 01:32:33,000

it was in there's article 1.9,

that's the one on,

1607

01:32:33,040 --> 01:32:36,040

strengthening trade secret protections

and administrative licensing.

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01:32:36,080 --> 01:32:41,240

I mean, that, to me

is kind of the primary way that, companies

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01:32:41,240 --> 01:32:45,480

are forced to transfer technology either

a mandatory obligations to,

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01:32:46,040 --> 01:32:49,040



disclose information which includes trade secrets.

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01:32:49,280 --> 01:32:52,040 And it really permeates the business environment in, in China.

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01:32:52,040 --> 01:32:54,320 And these requirements, when you want a product approval,

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01:32:54,320 --> 01:32:56,640 you want to get a marketing approval, you want to,

1614

01:32:56,640 --> 01:32:59,640 you know, you go through inspections or, regulatory,

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01:32:59,960 --> 01:33:04,800 reviews of compliance with, for example, cybersecurity or data protection laws.

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01:33:05,040 --> 01:33:09,040 Even in the process of, enforcing IP through proceedings.

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01:33:09,040 --> 01:33:09,960 There there are,

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01:33:09,960 --> 01:33:14,640 there are leakage of, of the trade secrets with without really any protections.

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01:33:14,640 --> 01:33:17,120 And so that is one of the areas, I think, that remains



01:33:17,120 --> 01:33:20,160 to be fulfilled, that, unfortunately, you know, in that case,

1621

01:33:20,880 --> 01:33:23,840 you know, China has told us this year that we're not going to,

1622

01:33:23,840 --> 01:33:25,360 talk to us about that.

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01:33:25,360 --> 01:33:30,360 And because of the, additional tariffs, what we put on EVs earlier this year.

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01:33:30,560 --> 01:33:33,120 So, that's one of the reasons why we're not making progress

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01:33:33,120 --> 01:33:34,160 with this right now. Now.

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01:33:34,160 --> 01:33:37,800 And of course, there's also other areas like, we have pharma companies here.

1627 01:33:37,800 --> 01:33:41,600 So, patent term extension, the acceptance of,

1628 01:33:41,880 --> 01:33:44,720 post filing data, supplementation,

1629 01:33:44,720 --> 01:33:47,720 and, and also an amendment



of the e-commerce law,

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01:33:48,680 --> 01:33:51,680 you know, including provisions in there that would,

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01:33:51,800 --> 01:33:54,000 make platforms more responsible for what's

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01:33:54,000 --> 01:33:57,840 going on on their platforms and resolving the issues of bad faith trademarks.

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01:33:57,840 --> 01:33:59,400 That was also part of that agreement.

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01:33:59,400 --> 01:34:01,280 And we still have a ways to go on that.

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01:34:01,280 --> 01:34:04,800 So, you know, I think the biggest obstacle to this, you know, frankly, is,

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01:34:05,160 --> 01:34:09,600 you know, China's commitment to fulfill its obligations under that agreement.

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01:34:09,600 --> 01:34:10,920 I think, you know, for us

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01:34:10,920 --> 01:34:14,200 and our, our role, I mean, obviously, we need to continue to pursue,

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01:34:14,760 --> 01:34:18,800 and push China to make those, to fulfill



its commitments under that agreement.

1640 01:34:18,800 --> 01:34:21,720 And that means, you know, seriously considering

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01:34:21,720 --> 01:34:24,520 we need to be willing to enforce the the agreement,

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01:34:24,520 --> 01:34:28,240 there's an article 7.4 that talks about it's a dispute resolution,

1643 01:34:29,360 --> 01:34:30,360 provision that talks

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01:34:30,360 --> 01:34:33,960 about enforcing the provisions that aren't being, fulfilled.

1645 01:34:34,240 --> 01:34:37,240 And so we need to think carefully about, you know,

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01:34:37,880 --> 01:34:39,960 how we enforce that agreement.

1647 01:34:39,960 --> 01:34:42,880 And going forward, you know, I, I don't know

1648 01:34:42,880 --> 01:34:45,880 what's going to happen under the new administration,



01:34:46,400 --> 01:34:48,520 you know, but those that the issues

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01:34:48,520 --> 01:34:51,520 that we're dealing with in those and the commitments that were made,

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01:34:52,320 --> 01:34:55,600 remain, important to our rights holders and doing business in China.

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01:34:55,600 --> 01:34:58,600 So, and I think that with,

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01:34:58,760 --> 01:35:01,920 existing commitments already in place in that agreement,

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01:35:02,240 --> 01:35:03,440 it just makes a lot of sense

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01:35:03,440 --> 01:35:06,440 to continue to pursue that regardless of how we call that.

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01:35:07,000 --> 01:35:11,000 But we, we do have, China already have, you know,

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01:35:11,280 --> 01:35:13,680 they have these commitments that they've, they've made

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01:35:13,680 --> 01:35:16,240 and we should continue to pursue those for the benefit of our,



1659 01:35:16,240 --> 01:35:17,800 our companies that are doing business there.

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01:35:19,320 --> 01:35:21,840 You mentioned the the EV situation

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01:35:21,840 --> 01:35:24,840 is complicating the prospect of, of,

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01:35:25,600 --> 01:35:29,600 discussing progress on certain parts of the, of the trade agreement.

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01:35:30,120 --> 01:35:35,000 Just can you speak sort of generally to what that dialog has been with,

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01:35:35,600 --> 01:35:38,400 with our counterparts in, in China in terms

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01:35:38,400 --> 01:35:41,400 of, of, of making progress and

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01:35:41,560 --> 01:35:42,840 do you think there will be continued

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01:35:42,840 --> 01:35:46,160 to be an opportunity to, to engage constructively?

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01:35:46,680 --> 01:35:47,000

Yeah.



01:35:47,000 --> 01:35:51,480 I mean, this was, brought up actually in another dialog because you,

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01:35:52,240 --> 01:35:56,600 these issues have remained and it's a commitment that was not, fulfilled.

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01:35:57,000 --> 01:36:00,000 And, Secretary Mundo felt it was important

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01:36:00,120 --> 01:36:03,240 because our companies are continuing to have these problems.

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01:36:03,240 --> 01:36:05,760 It's probably the most pervasive problem in terms of,

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01:36:05,760 --> 01:36:07,440 safeguarding technology that we have.

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01:36:07,440 --> 01:36:11,320 And so we brought it up in a dialog, when she visited last year.

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01:36:11,960 --> 01:36:14,200 And so it was a dialog with Markham in this case,

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01:36:15,240 --> 01:36:17,160 and we did make some progress on that.

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01:36:17,160 --> 01:36:21,200 We had, at least two, negotiations earlier this year.



01:36:22,280 --> 01:36:24,520

And then, you know, it was probably July

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01:36:24,520 --> 01:36:27,520

timeframe that,

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01:36:27,520 --> 01:36:30,000

that we were trying to get more meetings, trying

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01:36:30,000 --> 01:36:33,000

to get some more progress, on this, this issue.

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01:36:33,840 --> 01:36:37,000

And they, they basically told us that,

you know, because of those,

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01:36:37,720 --> 01:36:40,440

those, tariffs,

they were no longer going to talk to us.

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01:36:40,440 --> 01:36:40,880

And I,

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01:36:40,880 --> 01:36:44,480

you know, I think it may be a pretext,

I don't know, the real reason behind it,

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01:36:45,280 --> 01:36:48,760

I you know, what we can only assume is

if they're not willing

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01:36:48,760 --> 01:36:53,440

to continue to, to, well,

to fulfill that, commitment in particular.



01:36:53,440 --> 01:36:55,200 That must be intentional.

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01:36:55,200 --> 01:36:58,480 And so this is I think that's why we're so intent

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01:36:58,480 --> 01:37:01,480 on really pursuing this particular commitment.

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01:37:01,560 --> 01:37:04,560 Julia, just to underscore the enforcement point,

1693

01:37:04,680 --> 01:37:08,440 this dialog on protection of trade secrets in the administrative

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01:37:08,440 --> 01:37:12,280 licensing context, you know, was taken up as a separate deliverable.

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01:37:12,960 --> 01:37:16,720 Even though it is, one of the phase one commitments, it was

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01:37:16,800 --> 01:37:20,000 it was taken up through a separate vehicle dialog,

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01:37:20,240 --> 01:37:23,520 which did not have a separate enforcement mechanism other



01:37:23,520 --> 01:37:26,960 than, you know, the reliance on all parties to negotiate in good faith.

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01:37:27,440 --> 01:37:31,000 So this I think, you know, just just to dovetail in to Mike's point about

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01:37:31,000 --> 01:37:34,880 how important enforcement is, and I can, you know, foresee a universe in which

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01:37:34,880 --> 01:37:39,080 there's a renewed focus on the enforcement mechanism under phase one.

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01:37:40,120 --> 01:37:41,080 You know, and I think one of

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01:37:41,080 --> 01:37:45,440 the big, impetus that China has, of course, is the economy struggling.

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01:37:46,040 --> 01:37:49,160 There there's not much foreign investment going into China right now.

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01:37:49,760 --> 01:37:51,800 It's not business as usual.

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01:37:51,800 --> 01:37:55,240 It's causing strains in, social stability.

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01:37:55,960 --> 01:37:59,080 You know, I know they talk a lot, including mass, about.



01:37:59,080 --> 01:38:01,160

Okay, we want to improve the business environment.

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01:38:01,160 --> 01:38:05,400

We want to make it, you know, favorable for us companies to invest there.

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01:38:05,640 --> 01:38:08,480

I mean, these are the things we hear a lot of, companies talk about.

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01:38:08,480 --> 01:38:09,920

Promise fatigue, right?

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01:38:09,920 --> 01:38:12,840

You know, they've heard these promises over and over again.

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01:38:12,840 --> 01:38:13,760

Now's the time.

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01:38:13,760 --> 01:38:16,240

If you want to encourage companies.

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01:38:16,240 --> 01:38:20,400

And that business relationship is so important, for our companies and,

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01:38:20,600 --> 01:38:24,240

and and they want to be in China,

but they want to have a system

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01:38:24,240 --> 01:38:27,640

that's more predictable,

and a better environment to do business.



01:38:27,640 --> 01:38:32,040 And so they really want to encourage that, reinvestment in China.

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01:38:32,040 --> 01:38:33,960 This is how they can do it.

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01:38:33,960 --> 01:38:37,280 So that's a good segue to the next question, which,

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01:38:38,280 --> 01:38:40,720 I think focuses on,

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01:38:40,720 --> 01:38:43,880 the fact that China has made significant strides,

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01:38:43,880 --> 01:38:48,240 obviously very clear aspirations to be a leading innovation

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01:38:48,240 --> 01:38:51,320 economy in the world, if not the leading innovation economy.

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01:38:51,800 --> 01:38:55,080 Obviously, intellectual property is a is a kind of cornerstone

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01:38:55,080 --> 01:38:58,080 of its ability to to achieve that aspiration.

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01:38:59,000 --> 01:39:02,840



Julie, China recently published its 2024

1728 01:39:02,840 --> 01:39:05,840 Intellectual Property Power Development report.

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01:39:06,000 --> 01:39:10,320 I think the name of that report is is pretty much, indicative of how,

1730 01:39:10,560 --> 01:39:14,160 it views IP is is critical to what Mike was describing.

1731 01:39:15,800 --> 01:39:19,440 That report outlines a number of very ambitious goals,

1732 01:39:19,440 --> 01:39:22,640 both, efforts to improve,

1733 01:39:23,040 --> 01:39:26,040 its IP legal system as well as,

1734 01:39:26,400 --> 01:39:29,680 metrics around improving the speed,

1735 01:39:29,680 --> 01:39:32,880 the efficiency, the productivity, if you will, of

1736 01:39:34,680 --> 01:39:36,000 it's, issuance

1737 01:39:36,000 --> 01:39:39,320 of patents and trademarks



as well as other areas of IP.

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01:39:41,280 --> 01:39:44,280

Curious to hear your thoughts in terms of what that

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01:39:44,360 --> 01:39:47,800 report signifies in terms of China's commitment

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01:39:47,800 --> 01:39:51,520

to make meaningful

improvements to its IP system?

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01:39:51,960 --> 01:39:55,240

I think that also goes back to this conversation around its commitment,

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01:39:55,880 --> 01:39:58,880

commitments under the phase one agreement.

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01:39:59,360 --> 01:40:01,640

And how should how should U.S.

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01:40:01,640 --> 01:40:04,640

companies,

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01:40:05,400 --> 01:40:06,720

obviously, particularly companies

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01:40:06,720 --> 01:40:10,080

that, are,

utilizing those systems in China?

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01:40:10,080 --> 01:40:16,080

How should we think about a report like



that in terms of what it again, signifies?

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01:40:16,080 --> 01:40:21,160

And, and, and whether it's even feasible for China to,

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01:40:21,240 --> 01:40:24,680 to fulfill, those aspirations.

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01:40:25,440 --> 01:40:27,960

So just this at the table,

this document was released

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01:40:27,960 --> 01:40:31,040

in May,

along with, a couple of weeks later,

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01:40:31,240 --> 01:40:35,040

another document about the implementation of a construction of an IP system.

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01:40:35,040 --> 01:40:37,000

So kind of confusing

because the names are similar,

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01:40:37,000 --> 01:40:38,360

because one is the

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01:40:38,360 --> 01:40:42,400

construction of an IP power and the other is construction of an IP system.

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01:40:42,680 --> 01:40:44,760

And, but you can read them in tandem.

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01:40:44,760 --> 01:40:48,080



And I think that some of the more specific proposals like reducing pendency,

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01:40:49,440 --> 01:40:52,240 timelines, both on the patent and trademark side,

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01:40:52,240 --> 01:40:57,360 we're in the latter document, but both of them are part of China's expansive

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01:40:57,480 --> 01:41:01,960 industrial planning in the areas of IP science and technology and innovation.

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01:41:02,840 --> 01:41:06,560 And I think, as your question anticipates it really.

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01:41:06,560 --> 01:41:09,560 So I'll maybe start with the latter part of the question first.

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01:41:10,320 --> 01:41:12,760 It really isn't, a matter of inadequate

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01:41:12,760 --> 01:41:15,760 expertise.

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01:41:16,240 --> 01:41:18,880 Or, lack of Treasury measures anymore.

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01:41:18,880 --> 01:41:22,240 As Mike mentioned, there have been over 70 that have been passed,



01:41:22,560 --> 01:41:26,000 some in conjunction, or related to phase one commitments.

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01:41:26,000 --> 01:41:29,160 But some, you know, China, you know, has already identified

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01:41:29,200 --> 01:41:32,200 or had already identified as areas that they wanted to move in.

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01:41:33,840 --> 01:41:35,520 So that's not really the issue.

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01:41:35,520 --> 01:41:38,520 And, and to that extent, you know,

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01:41:38,680 --> 01:41:42,200 I can certainly see why investors would look at this positively.

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01:41:42,520 --> 01:41:46,360 However, what I think is of concern that everyone should be aware of

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01:41:46,360 --> 01:41:49,960 if they aren't already, is that what these top level

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01:41:49,960 --> 01:41:53,160 industrial plans signify is that,

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01:41:54,760 --> 01:41:56,080 intellectual property is



01:41:56,080 --> 01:41:59,080 a tool in the industrial policymaking toolbox.

1778 01:41:59,160 --> 01:42:03,200 So it's not just there to allow the markets to,

1779 01:42:04,280 --> 01:42:06,680 you know, to function as they normally would

1780 01:42:06,680 --> 01:42:10,560 and to allow private parties merely to enforce their rights.

1781 01:42:11,040 --> 01:42:14,040 But is actually seen as a means to,

1782 01:42:14,720 --> 01:42:15,920 to lead.

1783 01:42:15,920 --> 01:42:20,760 And you might use the word dominate in areas of emerging and critical technology.

1784 01:42:21,240 --> 01:42:24,680 China has signaled its, desire to be a leader in these areas

1785 01:42:24,680 --> 01:42:27,680 and also to, quote, release the chokehold,

1786 01:42:28,320 --> 01:42:30,960 that foreign companies have on these areas of technology.



1787 01:42:30,960 --> 01:42:34,560 They see this, you know, kind of as crucial to the larger,

1788 01:42:35,720 --> 01:42:39,480 goal of technology and, intellectual property self-reliance,

1789 01:42:39,720 --> 01:42:44,480 sometimes referred to as indigenous innovation or independent innovation.

1790 01:42:44,680 --> 01:42:48,640 So these are all linked, and to that extent, you know,

1791 01:42:48,640 --> 01:42:51,800 I think it is of some concern simply because,

1792 01:42:53,640 --> 01:42:54,080 you know, in

1793 01:42:54,080 --> 01:42:57,080 the past, a lot of these policies have been used

1794 01:42:57,120 --> 01:43:00,240 in a way that puts the thumb on the scale in terms of localization

1795 01:43:00,240 --> 01:43:01,680 and extraction of technology.

1796 01:43:01,680 --> 01:43:04,680 So those are things to to watch out for.



01:43:05,360 --> 01:43:08,360 In terms of feasibility.

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01:43:09,480 --> 01:43:12,040 You know, certainly it's it's an ambitious plan.

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01:43:12,040 --> 01:43:17,680 We have seen timelines slip in the past, particularly when sort of these

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01:43:17,680 --> 01:43:20,680 really more controversial or thorny measures are,

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01:43:21,520 --> 01:43:25,080 hung up at the State Council level, for example, that happened with,

1802

01:43:25,560 --> 01:43:30,120 the final implementation of the patent law amendments that were released last year.

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01:43:30,480 --> 01:43:33,480 Those are the ones that contained the unfortunately,

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01:43:35,240 --> 01:43:36,920 inadequate implementation

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01:43:36,920 --> 01:43:39,920 of patent term extension and some other commitments.

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01:43:40,320 --> 01:43:42,600



You know, so that that was that

1807 01:43:42,600 --> 01:43:45,600

lingered a long time.

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01:43:45,600 --> 01:43:48,480 But because in general, I would say, you know,

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01:43:48,480 --> 01:43:52,560 China has a command economy and a top down system.

1810

01:43:52,720 --> 01:43:56,640 So it does enable them to be ambitious in setting out commitments

1811 01:43:56,640 --> 01:43:57,600 and timelines like this.

1812 01:43:57,600 --> 01:44:00,280 So I think the jury's

out on whether it's feasible.

1813

01:44:01,240 --> 01:44:04,240

I think probably in the end of the day,

1814

01:44:04,320 --> 01:44:08,160 they will not all happen on the timeframe that, you know, wished for.

1815 01:44:08,520 --> 01:44:11,280 But, you know, we would be mistaken to,

1816 01:44:11,280 --> 01:44:14,680 you know, view



this, entirely in innocuous way.

1817

01:44:14,680 --> 01:44:17,680

I think, you know, we really have to,

1818

01:44:18,000 --> 01:44:21,600

you know, I think we

we really have to, to track this and to,

1819

01:44:21,800 --> 01:44:24,360

you know, find ways

of continuing to try to level

1820

01:44:24,360 --> 01:44:28,800

the playing field for our investors when all of the headwinds are against that.

1821

01:44:28,800 --> 01:44:31,800

You know, Conrad, I want to build on,

1822

01:44:32,080 --> 01:44:38,120

Julie's comments about how China perceives

intellectual property, patent filings,

1823

01:44:38,120 --> 01:44:43,200

trademark filings as, as a, a tool to,

1824

01:44:44,000 --> 01:44:48,040

expand and, and lead in critical sectors.

1825

01:44:48,800 --> 01:44:52,880

One example of that, Ypo, released

some data earlier this year

1826

01:44:52,880 --> 01:44:57,400

that shows that China is leading



the world, for example, in generative Al

1827 01:44:57,480 --> 01:44:58,520 patent filings.

1828 01:44:59,560 --> 01:45:00,240 Obviously, we've

1829 01:45:00,240 --> 01:45:05,520 seen in recent years a huge increase generally in the number of patent

1830 01:45:05,520 --> 01:45:09,480 filings, trademark filings by China, in China, globally.

1831 01:45:11,240 --> 01:45:13,560 I'd like to hear your thoughts on,

1832 01:45:13,560 --> 01:45:18,440 first of all, how does how does China, again, fulfill

1833 01:45:18,440 --> 01:45:22,560 this very clear ambition to, to drive massive

1834 01:45:22,560 --> 01:45:26,400 increases in its position in the patent trademark system?

1835 01:45:26,400 --> 01:45:28,560 How does it,

1836 01:45:28,560 --> 01:45:31,400 address that ambition



## while also maintaining

1837

01:45:31,400 --> 01:45:34,400 quality, maintaining validity?

1838

01:45:35,160 --> 01:45:36,840 All the norms that, of course, we,

1839

01:45:36,840 --> 01:45:40,440 we value when we think about the role of the intellectual property system.

1840

01:45:40,440 --> 01:45:42,040 So. Sure.

1841

01:45:42,040 --> 01:45:43,840 Thank you very much for that.

1842

01:45:43,840 --> 01:45:46,080 That question is a really,

1843

01:45:46,080 --> 01:45:49,280 relevant one in the sense that, for my perch,

1844

01:45:49,280 --> 01:45:52,080 being down in southern China's Guangdong Province

1845

01:45:52,080 --> 01:45:55,360 is a very large manufacturing area, along with Fujian Province,

1846

01:45:55,360 --> 01:46:00,600 so southern southeastern China is, a there's a lot of economic activity.



01:46:01,960 --> 01:46:04,760 I want to just go back just a little bit to just point out

1848

01:46:04,760 --> 01:46:10,040 that intellectual property is a national security priority for China.

1849

01:46:10,280 --> 01:46:14,120 This was identified in the Chukchi, which is the party's

1850

01:46:14,120 --> 01:46:18,200 theoretical policy journal that came out about three years ago.

1851

01:46:18,800 --> 01:46:21,360 And to give you another example, food security

1852

01:46:21,360 --> 01:46:23,520 is another national security priority.

1853

01:46:23,520 --> 01:46:28,080 So you already have an idea that IP is going to be a definite focus.

1854

01:46:28,320 --> 01:46:31,680 And then you hear about other policy, papers that are issued

1855

01:46:31,680 --> 01:46:35,400 like Made in China 2025, the areas that they want to have,



01:46:36,120 --> 01:46:39,600 to achieve maybe not dominance but certainly parity.

1857

01:46:39,880 --> 01:46:42,120 So it's going to be in aerospace.

1858 01:46:42,120 --> 01:46:45,120 It's going to be an artificial intelligence.

1859

01:46:45,320 --> 01:46:48,320 Quantum mechanics, that sort of area.

1860 01:46:49,120 --> 01:46:53,200 So to your point two, about patent and trademark

1861

01:46:53,200 --> 01:46:57,320 filings, it's important to figure out what is being filed.

1862

01:46:57,560 --> 01:46:59,760 ls it a matter of just numbers,

1863

01:46:59,760 --> 01:47:03,520 or is it the quality that stands behind the application itself?

1864

01:47:03,840 --> 01:47:07,240 Because in the past China has had issues where,

1865 01:47:08,640 --> 01:47:10,320 they have great numbers.



01:47:10,320 --> 01:47:10,720 All right.

1867

01:47:10,720 --> 01:47:13,720

And we were all,

I think, somewhat familiar with that.

1868

01:47:13,880 --> 01:47:16,960

But are these real forms of innovation?

1869

01:47:16,960 --> 01:47:22,080

Do they, help

to advance, their innovation, goals?

1870

01:47:22,320 --> 01:47:24,840

The same thing to do with trademarks.

1871

01:47:24,840 --> 01:47:28,320

Oftentimes you see these trademarks or we see these trademarks,

1872

01:47:28,320 --> 01:47:30,400 I should say, in the Patent

and Trademark Office,

1873

01:47:30,400 --> 01:47:33,040

which look like it's

just a bunch of letters.

1874

01:47:33,040 --> 01:47:37,160

And, you know, how do you build a brand identification around a bunch of letters?

1875

01:47:37,800 --> 01:47:39,960

Is that it's it just to get onto it.



01:47:39,960 --> 01:47:43,800 And I'm just using Amazon as an example, the brand registry program,

1877

01:47:44,160 --> 01:47:47,760 so that there's there are some questions as to whether or not there,

1878

01:47:48,120 --> 01:47:53,200 there are applicants out there trying to just get the subsidy for the application

1879

01:47:53,200 --> 01:47:58,880 or if this is actually going to be patents that can be cited in other applications

1880

01:47:59,000 --> 01:48:04,160 that are going to be cited in posters at international, Research Forum.

1881

01:48:04,640 --> 01:48:10,240 And so that's where I think the we're trying to now is sort of understanding

1882

01:48:10,240 --> 01:48:15,600 that, wow, we have an ability to affect, international,

1883

01:48:16,720 --> 01:48:19,880 dialog, if you will, and put China on the map.

1884

01:48:20,240 --> 01:48:24,720

If we concentrate on the quality of what it is that we're getting, out there

1885

01:48:25,080 --> 01:48:27,960



through our research institutions, I'll give you just an example

1886

01:48:27,960 --> 01:48:30,960 for, artificial intelligence, where I'll talk to you about that.

1887

01:48:31,160 --> 01:48:34,880 And certainly in Guangdong province, the province is investing

1888

01:48:35,040 --> 01:48:41,080 large sums of money to bring in, entities that want to have computing centers.

1889

01:48:41,320 --> 01:48:45,120 They're attracting all sorts of universities, not just in China,

1890

01:48:45,280 --> 01:48:49,280 but from Singapore as well to, increase the amount of,

1891

01:48:50,040 --> 01:48:53,040 artificial intelligence research that's being performed.

1892

01:48:53,760 --> 01:48:56,800 They're being quite innovative in terms of how they're trying

1893

01:48:56,800 --> 01:48:58,640 to improve the quality

1894

01:48:58,640 --> 01:49:02,800 and stature of a Chinese patent, and I think that speaks well to them.



01:49:03,040 --> 01:49:06,680 But it is also, as I think, Mike, already

1896

01:49:06,680 --> 01:49:10,960 indicated and Julie too, this is all part of a state driven effort.

1897

01:49:11,320 --> 01:49:13,960 They're very focused on these, these goals.

1898

01:49:13,960 --> 01:49:17,000 So that it's certainly I think you have to sort of

1899

01:49:17,000 --> 01:49:20,120 look to see what it is that they're filing to see

1900

01:49:20,120 --> 01:49:23,120 if it actually merits the attention that it gets.

1901

01:49:23,280 --> 01:49:27,240 And let me just note that, trademark filings and registration taxes down

1902

01:49:27,240 --> 01:49:31,040 in China for the last two years, last year that registrations are down by 29%.

1903

01:49:31,800 --> 01:49:36,560 And CIPA, the China National Intellectual Property Administration had, acknowledged



01:49:36,600 --> 01:49:41,400 this and noted that this was attributed to, a slowing economy due to Covid,

1905 01:49:42,600 --> 01:49:45,080 and which, you know, that that makes a lot of sense.

1906

01:49:45,080 --> 01:49:50,520 And then also to their efforts to try to address quality, you know, filings.

1907 01:49:50,520 --> 01:49:51,720 And I agree with that.

1908 01:49:51,720 --> 01:49:54,720 I think they have taken steps including, you know, after we,

1909 01:49:54,760 --> 01:49:57,600 you know, in the United States, USPTO had published a report

1910 01:49:57,600 --> 01:50:00,600 about four years ago on on the adverse effects of,

1911 01:50:00,720 --> 01:50:02,520 you know, these non-market factors that were

1912 01:50:02,520 --> 01:50:05,680 including subsidies that are affecting trademark filings and patent filings.

1913 01:50:06,640 --> 01:50:10,400 Three years ago, they started to eliminate



these subsidies for trademarks.

1914

01:50:10,400 --> 01:50:15,240 And so I think, you do see, some of that also influencing,

1915

01:50:15,760 --> 01:50:18,760 filing numbers when, you know, companies are able to file,

1916

01:50:19,080 --> 01:50:22,080 and make money off of it, regardless of what they file,

1917

01:50:22,160 --> 01:50:24,200 you know, that that obviously is going to increase the numbers.

1918

01:50:24,200 --> 01:50:25,680 And these measures, though,

1919

01:50:25,680 --> 01:50:28,760 are starting to impact U.S rights holders, I think, as well,

1920

01:50:28,800 --> 01:50:34,080 because a lot of what is, has happened is, is, China is starting to use

1921

01:50:34,080 --> 01:50:38,440 more use elements into its trademark law with in principle is is a good idea.

1922

01:50:38,440 --> 01:50:42,360

Owning

U.S is based on a use in commerce system.



1923 01:50:43,000 --> 01:50:44,960 However, they have not

1924

01:50:44,960 --> 01:50:48,360 they're starting to eliminate some of the defensive mechanisms that U.S.

1925

01:50:48,360 --> 01:50:52,120 companies use to try to avoid bad faith filings under article four.

1926

01:50:52,120 --> 01:50:57,440 Now, they're, to stopping, you know, not allowing multiple application filings

1927

01:50:57,440 --> 01:51:01,920 because they're trying to avoid hoarding of, of, of applications or trademarks.

1928 01:51:02,240 --> 01:51:05,960 And that's affecting companies or legitimately filing

1929 01:51:05,960 --> 01:51:09,880 multiple, applications in a, at the same time.

1930 01:51:09,880 --> 01:51:11,640 And then also probably more,

1931 01:51:11,640 --> 01:51:14,840 impactful is our practice of defensive filings, where we've had companies

1932 01:51:14,840 --> 01:51:19,880 going in and filing multiple classes



of, of, of products and services

1933

01:51:19,960 --> 01:51:23,800 in order to avoid the problem of a squatter or pirate going in and,

1934

01:51:24,000 --> 01:51:25,880 and registering in those classes.

1935

01:51:25,880 --> 01:51:27,280 But now there's a requirement

1936

01:51:27,280 --> 01:51:31,560 that you actually have to show some use or, intent to use.

1937

01:51:31,720 --> 01:51:32,960 And also you have to show

1938

01:51:32,960 --> 01:51:35,960 that you have a legitimate reason to be filing defensively,

1939

01:51:36,000 --> 01:51:39,000 which is impacting, you know, our companies and their ability to,

1940

01:51:39,560 --> 01:51:41,360 effectively registered trademarks in China.

1941

01:51:43,080 --> 01:51:43,440 Well, I think

1942

01:51:43,440 --> 01:51:46,440 we're at the at the end of our time.



01:51:46,600 --> 01:51:49,800 Thank you so much for all the work, again, that you do in China

1944

01:51:49,800 --> 01:51:54,240 as a, as a major, participant in our patent system globally.

1945

01:51:54,840 --> 01:51:57,840 I just want to echo

that it's really important that we,

1946

01:51:58,440 --> 01:52:00,960 keep the emphasis on the quality and value

1947

01:52:00,960 --> 01:52:04,800 of our patent filings, in particular, trademark as well.

1948

01:52:05,480 --> 01:52:10,320 And, understand that, that, that, that it's not just a numbers game.

1949

01:52:10,320 --> 01:52:15,320 It really matters, you know, in terms of the the actual contribution to.

1950

01:52:16,160 --> 01:52:19,080 to the R&D, to the innovation,

1951

01:52:19,080 --> 01:52:20,040 again, thank you.

1952

01:52:20,040 --> 01:52:22,920 And I will, turn it over to Ryan.



01:52:22,920 --> 01:52:24,880

Can I just make one more? Sure. Of course.

1954

01:52:24,880 --> 01:52:28,800

There's we've been acknowledging,

IPR alumni,

1955

01:52:29,080 --> 01:52:32,640

and I want to acknowledge that John

sat tomorrow was in the room somewhere.

1956

01:52:33,120 --> 01:52:37,160

I have known John since 2001,

when I joined Opia.

1957

01:52:37,320 --> 01:52:38,360

And I've been on this,

1958

01:52:39,440 --> 01:52:42,440

a chai and learning, plan through him.

1959

01:52:43,560 --> 01:52:46,640

For, I don't know how many years,

so I can say up journal.

1960

01:52:46,640 --> 01:52:48,840

That's about. Yeah.

1961

01:52:48,840 --> 01:52:51,840

But, you know, just to give a shout out

to John who,

1962

01:52:51,880 --> 01:52:55,480

who served with us, for,

PTO in Geneva. So.



1963 01:53:11,560 --> 01:53:14,560 l. l, 1964 01:53:14,840 --> 01:53:17,840 I want. 1965 01:53:32,600 --> 01:53:35,600 To. I'm still here. 1966 01:53:41,240 --> 01:53:46,400 At. This. 1967 01:53:52,480 --> 01:53:53,000 All right. 1968 01:53:53,000 --> 01:53:54,120 Perfect. Okay. 1969 01:53:54,120 --> 01:53:54,720 What can we give him? 1970 01:53:54,720 --> 01:53:57,720 One more round of applause, please? 1971 01:54:02,600 --> 01:54:03,680 Well, thank you all. 1972 01:54:03,680 --> 01:54:06,600 We really appreciate all of our panels, all of our specialists 1973 01:54:06,600 --> 01:54:10,440

and our IPR attachés who have spoken today

and have really told us



01:54:10,440 --> 01:54:11,880 some of the great things that have

1975

01:54:11,880 --> 01:54:15,360 happened throughout the year, things that we have to work on in the New year,

1976

01:54:15,640 --> 01:54:18,240 and all different kinds of, developments.

1977

01:54:18,240 --> 01:54:21,240 So we really appreciate all of your attentive detail

1978

01:54:21,360 --> 01:54:24,800 and explanations of some of these issues that sometimes tend to go

1979

01:54:25,080 --> 01:54:26,000 over even my head.

1980

01:54:27,200 --> 01:54:30,120 So before I introduce our final speaker, I just want to say

1981

01:54:30,120 --> 01:54:34,320 from a point of personal privilege that, you know, our, attachés

1982

01:54:34,320 --> 01:54:36,360 and specialists are some of the most attentive,

1983

01:54:36,360 --> 01:54:39,360

collaborative



and knowledgeable people in USG.

1984 01:54:39,880 --> 01:54:42,840 And I think I know from speaking from experience,

1985

01:54:42,840 --> 01:54:45,960 having talked to all of them at some point this year and in years past

1986

01:54:46,560 --> 01:54:50,520 that, we're on a call or an email thread, they ensure that everybody's

1987 01:54:50,520 --> 01:54:54,000 involved on the case and working closely to find solutions

1988

01:54:54,280 --> 01:54:56,760 or pin points for engagement across the world,

1989

01:54:56,760 --> 01:54:58,680 and it really is a testament to their hard work

1990

01:54:58,680 --> 01:55:01,080 and to the dedication they have, not just to the United States,

1991

01:55:01,080 --> 01:55:04,320 but to industry partners and everyone who collaborates with them.

1992

01:55:05,000 --> 01:55:07,680 And so, personally, I do think that they have one of the best



01:55:07,680 --> 01:55:10,000 open door policies
I have ever seen in USG.

1994

01:55:10,000 --> 01:55:13,520 So there's anybody from a different agency here from USG.

1995

01:55:13,520 --> 01:55:14,520 Don't take it personally.

1996

01:55:16,320 --> 01:55:19,560

But, so without further ado, because I know that we're coming up on time.

1997

01:55:19,600 --> 01:55:21,000 You don't want to hear me speak.

1998

01:55:21,000 --> 01:55:23,680 I would like to introduce our closing remarks

1999

01:55:23,680 --> 01:55:26,440 from Debbie Lashley Johnson,

2000

01:55:26,440 --> 01:55:28,480 acting International Property Attache Program

2001

01:55:28,480 --> 01:55:31,480 director with USPTO.

2002

01:55:39,960 --> 01:55:40,320 Thank you.



01:55:40,320 --> 01:55:45,680

Ryan, I would like to thank the IPC for hosting today's 18th annual

2004

01:55:46,000 --> 01:55:49,000 USPTO IP Attache Roundtable.

2005

01:55:49,480 --> 01:55:51,920

Gypsy has been an essential partner

2006

01:55:51,920 --> 01:55:55,440

to the IPA program since its inception.

2007

01:55:56,280 --> 01:55:59,440

Over the years, this partnership has strengthened and grown.

2008

01:56:00,520 --> 01:56:03,520

Gypsy members,

like other U.S stakeholders,

2009

01:56:03,800 --> 01:56:07,320

have been able

to rely on the IP attachés for assistance

2010

01:56:07,680 --> 01:56:10,680

with IP issues overseas.

2011

01:56:10,680 --> 01:56:13,440

The IP attachés have benefited

from the viewpoints

2012

01:56:13,440 --> 01:56:16,440

and experiences of Gypsy members.



01:56:16,880 --> 01:56:20,040 Together, Gypsy and the IP Attaché program

2014

01:56:20,320 --> 01:56:24,440 have confronted challenges to the program, including the elevation of IP

2015

01:56:24,440 --> 01:56:29,600 attache, diplomatic title, and securing financial resources for representation.

2016

01:56:30,840 --> 01:56:31,800 The dialog between

2017

01:56:31,800 --> 01:56:35,880 Gypsy members and the attachés has become more nuanced

2018

01:56:35,880 --> 01:56:38,960 with the evolution of international IP matters.

2019

01:56:40,320 --> 01:56:44,600 Challenges have evolved from creating a positive IP culture internationally

2020

01:56:45,000 --> 01:56:48,480 and ensuring minimum standards for IP protection around the world

2021

01:56:48,960 --> 01:56:53,960 to addressing complex issues such as AI, in various

2022

01:56:53,960 --> 01:56:57,040 jurisdictions and practices on essential patents.



01:56:58,440 --> 01:57:02,520 During today's Multilateral Organization in Europe panel, for example,

2024

01:57:02,960 --> 01:57:05,800 we learned about the importance of pro IP messaging

2025

01:57:05,800 --> 01:57:09,000 and coalition building in Geneva, Europe.

2026

01:57:09,160 --> 01:57:11,520 In Ukraine, respectively.

2027

01:57:11,520 --> 01:57:14,600 In Geneva, such strategies have led to more countries

2028

01:57:14,600 --> 01:57:17,600 being engaged in Trips, council,

2029

01:57:18,000 --> 01:57:22,600 topics and FYI, friends of IP on innovation events

2030

01:57:22,960 --> 01:57:27,960 and the importance that IP plays, in the lives of countries and citizens

2031

01:57:28,840 --> 01:57:31,800 and have also led in the context of ypo

2032

01:57:31,800 --> 01:57:36,680 to, a great result at the recent, dot com



01:57:37,800 --> 01:57:39,840

in Europe, this messaging and coalition

2034

01:57:39,840 --> 01:57:44,520 building exists

despite certain, draft legislation.

2035

01:57:45,720 --> 01:57:49,560

But the the commission in particular sees the importance of IP,

2036

01:57:50,280 --> 01:57:54,480

in order to, accelerate, their innovation climate

2037

01:57:54,760 --> 01:57:57,720

and desperately, seek U.S

2038

01:57:57,720 --> 01:58:00,720

business views on these issues

2039

01:58:01,120 --> 01:58:02,640

for Ukraine.

2040

01:58:02,640 --> 01:58:05,720

The government has been focusing

focusing on tackling

2041

01:58:05,720 --> 01:58:08,720

illicit trade, in their markets.

2042

01:58:09,360 --> 01:58:13,720

And the attache in turn has been working

very closely with U.S stakeholders



01:58:13,960 --> 01:58:16,960 and other countries on specific sectoral issues.

2044

01:58:20,720 --> 01:58:24,240

During the South Asia,

Southeast Asia and the Middle East panel,

2045

01:58:24,680 --> 01:58:28,800 we learned about promising IP legislation in India,

2046

01:58:29,200 --> 01:58:32,320 including continued outreach on standalone

2047

01:58:32,320 --> 01:58:35,320 trade secrets legislation.

2048

01:58:35,320 --> 01:58:37,560 The UAE Pro IP

2049

01:58:37,560 --> 01:58:40,560 perspective, especially in the context of AI,

2050

01:58:40,920 --> 01:58:44,040 and the recently signed MoU with the USPTO

2051

01:58:44,440 --> 01:58:47,440 and their National Strategy for innovation.

2052

01:58:48,920 --> 01:58:51,920 The update to Indonesia's patent law,

2053

01:58:52,000 --> 01:58:54,400



## though enforcement concerns remain

2054

01:58:54,400 --> 01:58:57,400

with respect to IPR recordation system.

2055

01:58:57,760 --> 01:59:02,760

And we also discussed the wish list

of 2025 outreach activities

2056

01:59:03,640 --> 01:59:06,960

program

in India on Sets and Design Law, treaty,

2057

01:59:07,600 --> 01:59:10,600

digital piracy,

the implementation of a new

2058

01:59:10,600 --> 01:59:14,040

the new USPTO, UAE mou

2059

01:59:14,320 --> 01:59:17,080

with respect to examination, training

2060

01:59:17,080 --> 01:59:20,440

and our our ongoing and very deep,

2061

01:59:21,120 --> 01:59:24,280

Asean regional programs

that we've had for many years.

2062

01:59:25,520 --> 01:59:26,320

The Latin America

2063

01:59:26,320 --> 01:59:30,120

panel discuss

Brazil becoming a global member,



01:59:30,400 --> 01:59:35,360 which will help, our patent holders obtain, timely protection.

2065

01:59:36,520 --> 01:59:40,840

The anti-piracy and counterfeiting efforts in the Andean Community member states,

2066

01:59:41,400 --> 01:59:44,400 specifically operation for for

2067

01:59:45,320 --> 01:59:48,480

Mexico's outstanding Usmca implementation

2068

01:59:48,480 --> 01:59:51,480 on PTC and Pat linkage.

2069

01:59:52,600 --> 01:59:53,960

The state of play

2070

01:59:53,960 --> 01:59:56,960

of Colombia's compulsory licensing stance

2071

01:59:57,560 --> 02:00:01,120 and the our continued work

2072

02:00:01,400 --> 02:00:04,920

on programing

with respect to Ypo treaty implementation

2073

02:00:05,160 --> 02:00:08,480

and accession

for these Latin American countries.



02:00:09,920 --> 02:00:15,120 The China panel discussed issues including China's implementation of its

2075

02:00:15,120 --> 02:00:19,200 phase one commitments and the need to continue to push on

2076

02:00:19,200 --> 02:00:22,200 for implementation,

2077

02:00:22,280 --> 02:00:26,280 China's industrial plans and how IP can be used to advance

2078

02:00:26,640 --> 02:00:29,640 their strategic interests, which results in our need.

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02:00:30,600 --> 02:00:34,920
The IP community and the USG to monitor and to track this even even closely.

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02:00:36,240 --> 02:00:37,080 As well as a really

2081

02:00:37,080 --> 02:00:41,600 interesting discussion on China's patent and trademark filings, the quantity

2082

02:00:41,600 --> 02:00:45,120 and the quality of those and how that shapes China's approach,

2083

02:00:45,720 --> 02:00:48,720 to IP as a national security issue,



02:00:49,520 --> 02:00:52,520

especially in, in the area of, Al space

2085

02:00:52,560 --> 02:00:55,480

and how this could negatively impact, U.S.

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02:00:55,480 --> 02:00:58,480

patent and trademark filings in China.

2087

02:00:58,720 --> 02:01:00,760

It's really been our pleasure

to participate.

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02:01:00,760 --> 02:01:05,160

And today's, discussion,

we value the opportunity to interact

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02:01:05,160 --> 02:01:09,280

with GPC members

and other U.S stakeholders in this forum.

2090

02:01:10,320 --> 02:01:15,000

We also appreciate Gips, Gypsy's

ongoing support for

2091

02:01:15,360 --> 02:01:18,360

and collaboration

with the IP attache program.

2092

02:01:19,160 --> 02:01:22,200

We would like to thank Kelly Anderson

and Ryan Denson

2093

02:01:22,200 --> 02:01:26,680

for your dedicated work in organizing

and hosting today's roundtable.



02:01:27,800 --> 02:01:30,800 So without your efforts, this program would not have been possible.

2095

02:01:31,880 --> 02:01:33,600 I would like to thank you all.

2096

02:01:33,600 --> 02:01:37,200 The participants, the attachés, once again, for being a part of today's

2097

02:01:37,200 --> 02:01:37,760 roundtable.

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02:01:37,760 --> 02:01:41,000 Thank you to the moderators for each of the panels as well.

2099

02:01:41,360 --> 02:01:44,240 We hope that our collaborative efforts over the coming year

2100

02:01:44,240 --> 02:01:47,400 will continue to improve IP systems internationally.

2101

02:01:47,400 --> 02:01:47,880 Thank you.

2102

02:01:58,360 --> 02:01:58,880 All right.

2103

02:01:58,880 --> 02:02:00,200 And that could thank you, Debbie.



2104 02:02:00,200 --> 02:02:05,480 And that concludes the 18th annual U.S.,

USPTO, IP, ATC roundtable.

2105

02:02:05,880 --> 02:02:08,080 And before everyone leaves, just, one thing.

2106

02:02:08,080 --> 02:02:10,960 There was a black purse left in the ladies room.

2107

02:02:10,960 --> 02:02:12,600 It's a small black woven purse.

2108

02:02:12,600 --> 02:02:15,560 It's that concierge.

So if that's yours, that's where it is.

2109

02:02:15,560 --> 02:02:16,680

So thank you all.

